Finalize Recommendations



R15: For GPOs - Implement a rating system or scale to measure manufacturer's level of procurement with Tier II diverse suppliers.

Feedback/Suggested Amendments:

1. Add a goal for the hospital industry GPOs to establish a process to give diverse suppliers an equitable footing for RFPs and competitive bid opportunities.

2. "Manufacturer" is incomplete. Need to measure the manufacturer and the GPO itself. For example, the GPO's indirect spending should be reported, and the GPO should also track and have a goal of the number of diverse manufacturers that are available through the GPO.

3. The GPO's indirect spending should be reported, and the GPO should also track and have a goal of the number of diverse manufacturers that are available through the GPO.



R16: For Diverse Suppliers - Leverage ethnic chambers of commerce to receive information related to procurement opportunities.

Feedback/Suggested Amendments:

1. This should include the diverse certification bodies that are specifically supply chain focused.



R17: For Associations and/or Chambers - Create a database of MBE, WBE, DVBE, LGBTQBE businesses to be used by hospitals to identify local and statewide diverse suppliers to meet their procurement needs.

Feedback/Suggested Amendments:

1. Request for further discussion or amendments.

2. This database would need to be created, secured, and maintained, both in terns of technology, and quality and accuracy of the data. There are already plenty of databases available, some are free (supplier clearinghouse), others are membership based (aka certification organizations).



R18: For Associations and/or Chambers - Create training materials and webinars that may increase awareness and knowledge on how to compete for hospital RFPs.

Feedback/Suggested Amendments:

1. Create training materials and webinars that **promote** awareness and knowledge on how to compete for hospital RFPs.

