

# Family Nurse Practitioner (FNP) and Physician Assistant (PA) Technical Assistance Guide

Song-Brown Program

Department of Health Care Access and Information (HCAI)

August 2025

### **About Song-Brown**

- Song-Brown provides funding to education programs including:
  - Family Nurse Practitioner (FNP) and Physician Assistant (PA) training programs
  - Registered Nurse education programs
  - Primary Care residency programs (Family Medicine, Internal Medicine, Obstetrics/Gynecology, Pediatrics)
  - Licensed Midwifery (LM) and Certified Nursing Midwifery (CNM) training programs
- Song-Brown statutory priorities:
  - Graduating individuals who practice in medically underserved areas
  - Enrolling members of underrepresented groups in medicine to the program
  - Locating the program's main training site in a medically underserved area
  - Operating a main training site at which most of the patients are Medi-Cal recipients



### **Application Release Dates**

Registration: Open now

Application release: August 12, 2025

Early submission review deadline: September 9, 2025

Application deadline: September 24, 2025

Applications open and close at 3:00 p.m.



### **Before you Apply**

- If your program requires approval to contract from a coordinating authority, please inform the authority of the terms and conditions contained in the Grant Agreement
- Applicants must agree to the terms and conditions before receiving funds
- HCAI will not make changes to the terms and conditions specified in the Grant Agreement
- Funding shall be used to expand primary care services
- Funds shall not supplant existing federal, state, or local funds to provide primary care services



### Changes in 2025

• URM students and URM graduates will no longer be scored. You must still provide the information for data collection purposes



### **Information to Gather**

- Grant Agreement and Payee Data record (STD 204) signatories
- Organization name and/or Doing Business As (DBA) name as listed in the W-9 IRS forms for your program
- Name(s) and full address(es) of the five-training site(s) with the most cumulative hours used in the last academic year (AY)
  - Do not include specialty or elective rotation sites, out-of-state training sites, and/or those where primary care is not provided
  - Include the number of cumulative hours per training site
- Facility type for each training site
- Payer mix information for each training site



### **Information to Gather Continued**

- Race/ethnicity and gender data for all current students
- Current practice site information for all graduates entered
- National Provider Identification number for all graduates entered
- Any applicable attachments:
  - For FNP programs Approval letter from the California Board of Registered Nursing (BRN)
  - For PA programs Accreditation Review Commission on Education for the Physician Assistant (ARC-PA) letter



### **Helpful Resources**

- FNP and PA Grant Guide
- Song-Brown Glossary



## Electronic Application (eApp) Registration

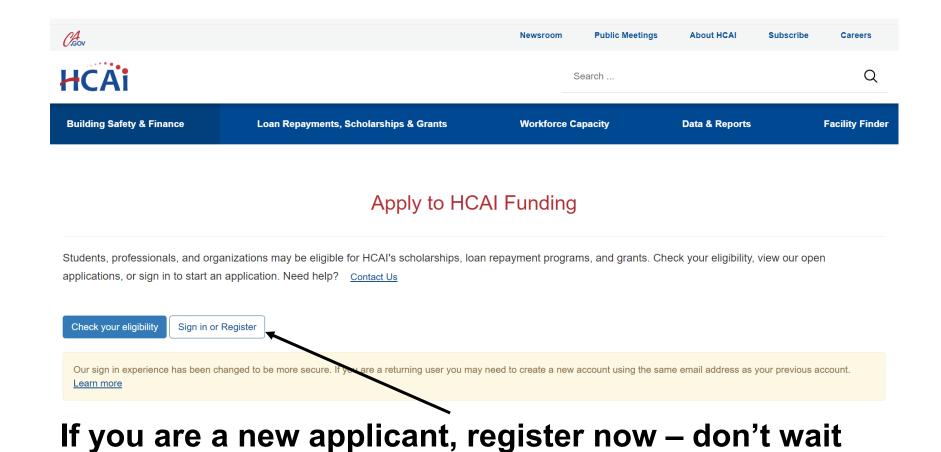


### **System Requirements**

- For the best experience, we recommend using Google Chrome or Microsoft Edge
- Internet Explorer is not supported

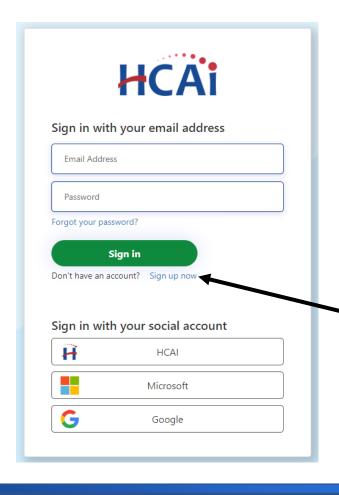


### **Creating an Account**





### Creating an Account, Continued



Our funding portal has a 2-step authentication process for new applicants, when setting up their account

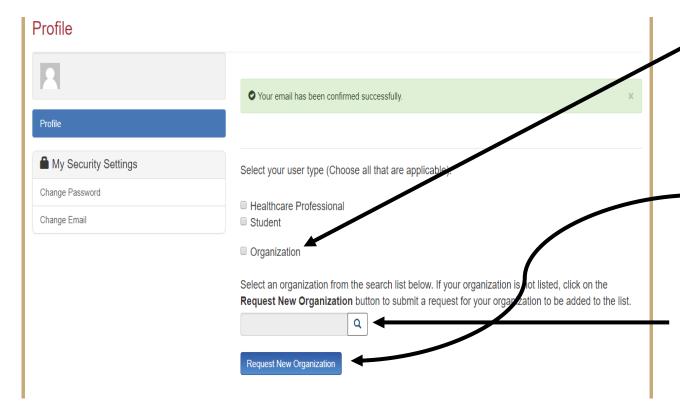
Funding portal link:

Apply to HCAI Funding

Make sure to select the "Sign up now" link and enter the information as requested to receive a verification code via email



### Setting up your Profile

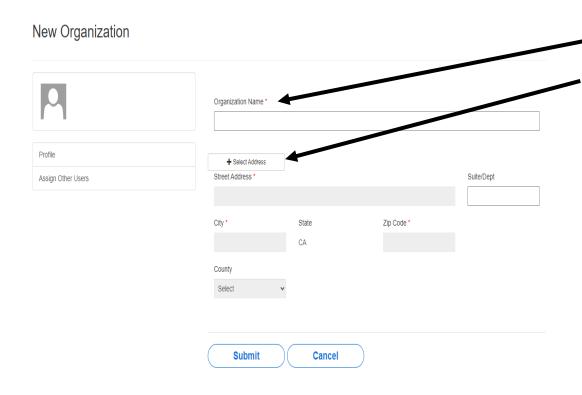


- Check the "Organization" box to gain access
  to Song-Brown FNP and PA applications (do
  not check the "Healthcare Professional" box)
- 2. Click the magnifying glass to search for a preexisting organization
- 3. Click "Request New Organization" to submit anew organization for approval
- 4. Once you have selected or submitted an organization, it will populate the search field

**Note:** Most organizations are in the system. Use the search function before submitting a new organization name for approval



### **Adding a New Organization**

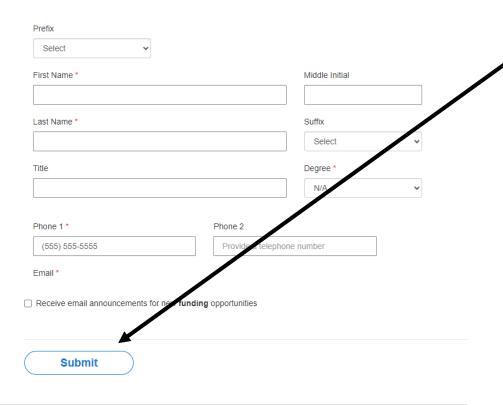


- Enter the "Organization Name"
- 2. Click the "+Select Address" button
- 3. A new window will open and allow you to enter and search for an address
- 4. Click the confirmed address and it will autopopulate the address fields on this page

**Note:** Song-Brown staff will review all new organization request within 5 business days. **Please ensure that the organization name is accurate.** During this time, you may still begin an application



### **Completing your Profile**

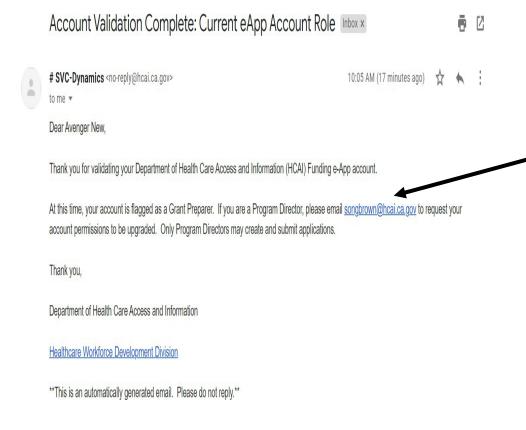


- 1. Enter all required fields. When finished click the "Submit" button
- 2. If there are no errors on the page, you will receive a message stating your profile has been updated successfully

**Note:** Incomplete information may delay your registration



### **Account Roles**



- 1. All newly created accounts are assigned the "Grant Preparer" role
- 2. If you are the FNP and PA Program Director, email SongBrown@hcai.ca.gov to request the "Program Director" role
- 3. Only accounts with the "Program Director" role may initiate and submit applications
- 4. Once Song-Brown staff approves your request you will receive a follow-up email confirming the approval

**Note:** Only Program Directors can submit a completed application



### **Assigning Other Users**

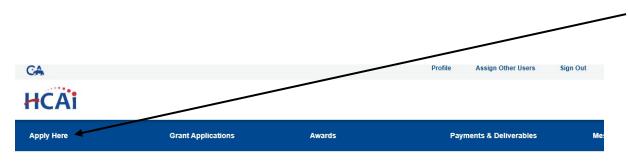


- 1. Program Directors have an additional tab on their "Profile" page called "Assign Other Users"
- 2. Navigating to this page from your "Profile" page allows you to add users who can view and edit applications only
- 3. Click the "Add User" button to give registered Grant Preparers access to your application

**Note:** Only Program Directors can submit a completed application



### **Apply Here**



- 1. Navigate to the "Apply Here" page on the main menu
- 2.Select the "Song-Brown Family Nurse Practitioner and Physician Assistants 2025"

**Note:** Only program directors will have the ability to start an application



### **Helpful Tips**



### **Useful Information**

#### Navigating the application

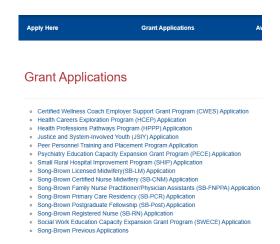
Use the "Previous" and "Save & Next" buttons found at the bottom left of each page



#### Saving your application

Each time you click "Save & Next" in the application your progress is saved.

Navigate to the "Applications-In Progress/Submitted" page to resume your application





### **Useful Information, Continued**

#### **Asterisks**

The red asterisks indicate which fields require a response before proceeding to the next page

Training Program Title *	

#### **Tooltips**

Throughout the application you may see a blue circle with a question mark at the end of a question, title, or sentence. Click on these icons for additional information

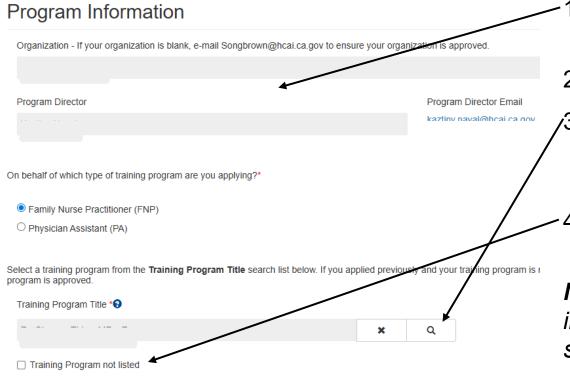
	The last name of the primary contact at the contract organization.
Contract Administra	tor Last Name * 9



## FNP and PA Application Walk-through



### **Program Information**

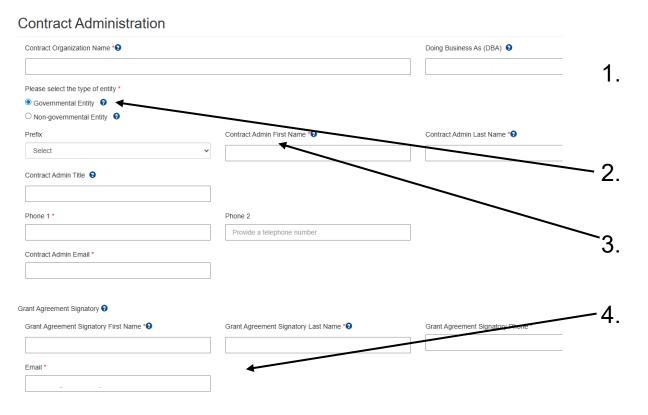


- Your program information will pre-populate with information you entered in your "Profile" page
- Select the program type you want to apply for
- Select a "Training Program Title" from a list of training programs by clicking on the magnifying glass
- If your training program is not listed, check the box "Training Program not listed"

**Note:** Most training programs, unless they are new, are in the system. Use the search function before submitting a new training program name for approval



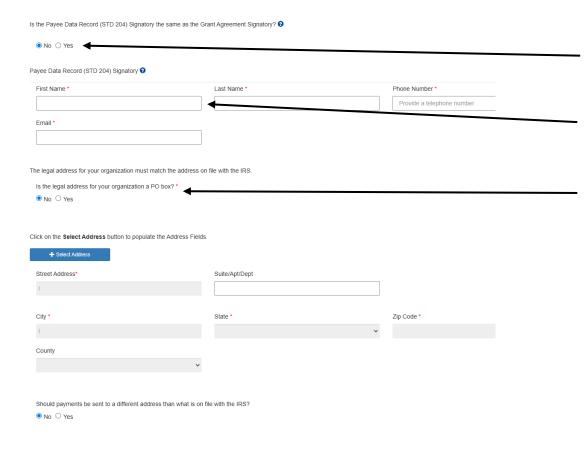
### **Contract Administration**



- "Contract Organization Name" and "Doing Business As (DBA)" must match what you report to the Internal Revenue Service (IRS)
- Identify the contracting organization as a Governmental or Non-governmental Entity
- The Contract Admin is the main administrator for the grant
- "Grant Agreement Signatory" must be an individual with authority to enter into a grant agreement



## **Contract Administration: STD 204 Signatory**



- If your STD 204 signatory is different from your Grant Agreement signatory, select "No"
- 2. "(STD 204) Signatory" name must be an authorized signatory
- 3. A PO Box option is available for the 204 category

**Note:** Verify this information with your finance or contracts office to ensure this information is correct. Providing incorrect information will delay your grant agreement should you be awarded



### **Program Description**

#### **Program Description**

Provide an executive summary description of your training program. Include the year your program started and demonstrate how your program meets the priorities of the Song Brown statute. In your summary please include a brief description of how Song-Brown grant funds will benefit the direct education and training of the program's students. Please reference the FNP and PA Grant guide on the Song-Brown website for more information. Maximum of 2500 characters.\*

Maximum limit of 2500 characters.

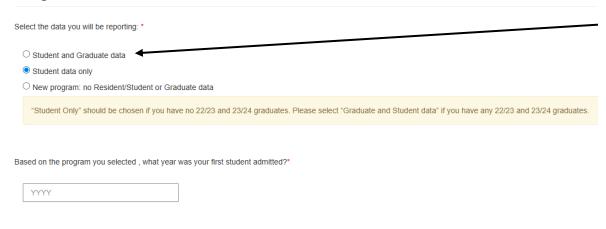
- Provide requested program description information
- You have a maximum limit of 2,500 characters
- 3. After completing this page, save and proceed by clicking "Save & Next"

**Note:** If you exceed the character limit, you will receive a pop-up message. If you copy and paste text from another document, text will cut off at 2,500 characters. Double-check the information you enter and make sure everything is captured



### **Program Data**

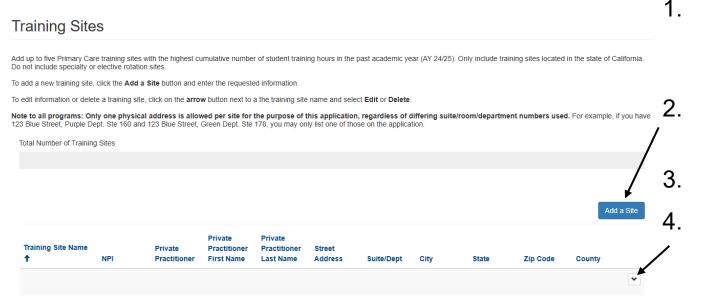
#### **Program Data**



- 1. If you have any 23/24 and/or 22/23 graduates, select "Student and Graduate data"
- 2. "Student data only" should only be selected if you have no 23/24 and 22/23 graduates



### **Training Sites: Adding and Reviewing Sites**



The five primary care training sites with the most cumulative student training hours will be entered in this section

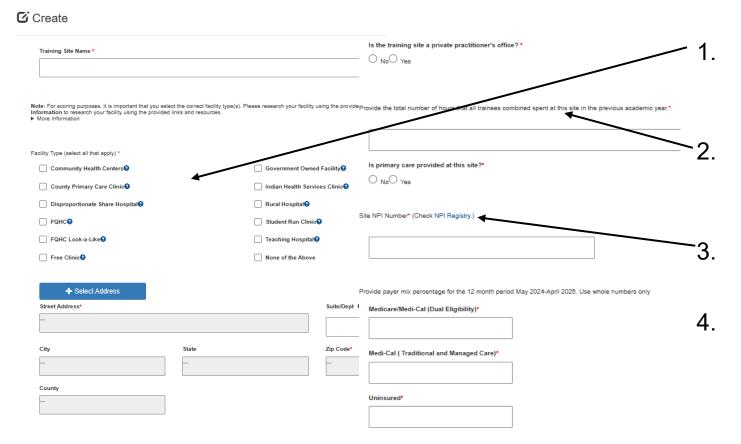
To add a training site(s), click the "Add a Site" button

A pop-up window will display

To review, edit, or delete graduates, select the dropdown list for that line using the arrow



## Training Sites: Adding and Reviewing Sites, Continued



For each training site you must identify the Facility Type. Verify the facility types using the links under more information

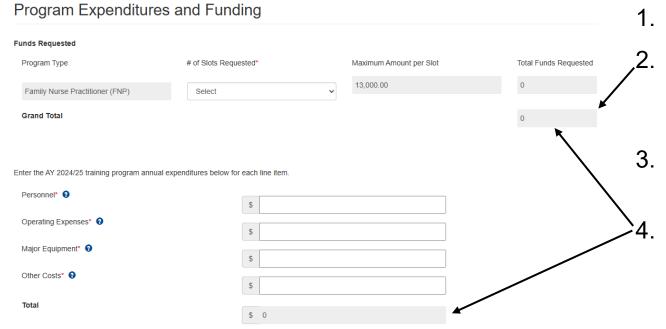
Enter the total cumulative hours that all students spent in the corresponding training site from the previous academic year

Click on the link to find the NPI number of the training site

Enter the payer mix information of the training site from between May 2024-April 2025



### **Program Expenditures and Funding**

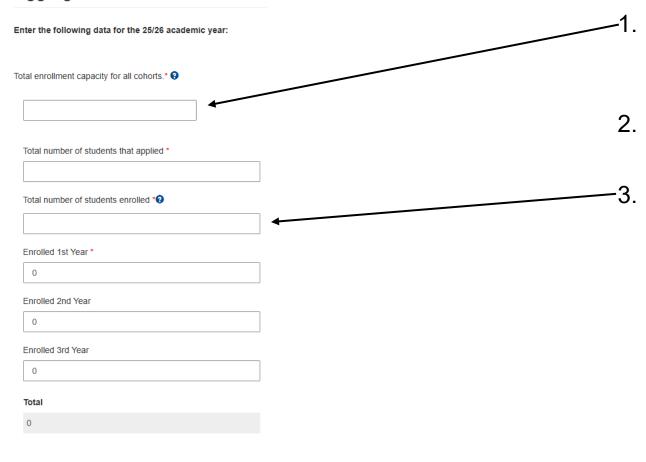


- Complete all required fields
  - "Total Funds Requested" is auto calculated based on the "# of Slots Requested" and the maximum amount per slot
  - Enter your total expenditures for each category from the 24/25 academic year
  - The "Total" training program expenditures must be equal to or greater than the "Total Funds Requested"



### **Aggregate Student Data**

#### Aggregate Student Data



- Provide the total number of enrollment capacity for all cohorts based on your accreditation body or college
- Total number of students enrolled for 1<sup>st</sup>-3<sup>rd</sup> year students
- Total number of students cannot be more than the total enrollment capacity



## **Aggregate Student Data: Race and Ethnicity**

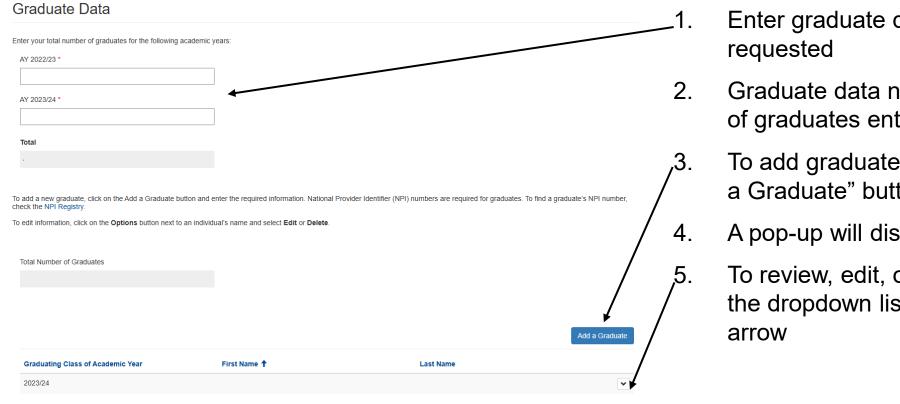
Provide the race/ethnicity of all students enrolled in aggregate. American Indian/Native American/Alaska Native Asian-Asian Indian Asian Cambodian Asian Chinese Asian Filipino Asian Indonesian Asian Japanese Asian-Korean Asian-Laotian/Hmong Asian-Malaysian Asian-Other

Asian-Pakista	ni	
0		
Asian-Thai		
0		
Asian-Vietnan	nese	
0		
Black, African	American, or African	
0		
Hispanic or La	itino	
0		
Native Hawaii	an or Other Pacific Islander	
0		
White/Caucas	ian/European/ Middle Easter	
0		
Total		
0		

- . Provide the number students for each race and ethnicity
- . The total must match the total number of enrolled students



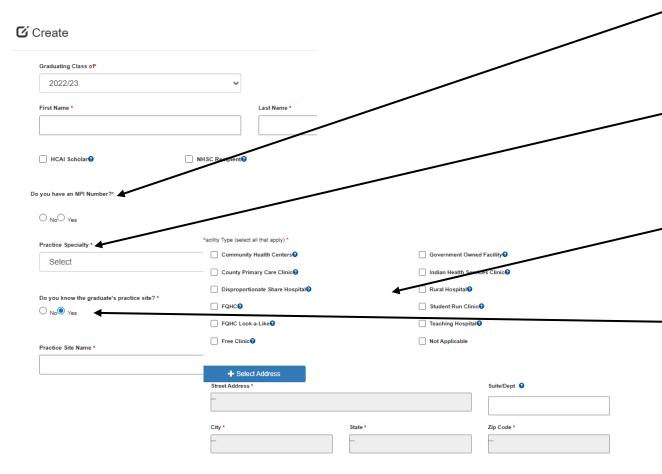
### **Graduate Data: Adding and Reviewing Graduates**



- Enter graduate data for each academic year
- Graduate data needs to match the number of graduates entered
  - To add graduate data, click the "Add a Graduate" button
  - A pop-up will display
    - To review, edit, or delete graduates, select the dropdown list for that line using the



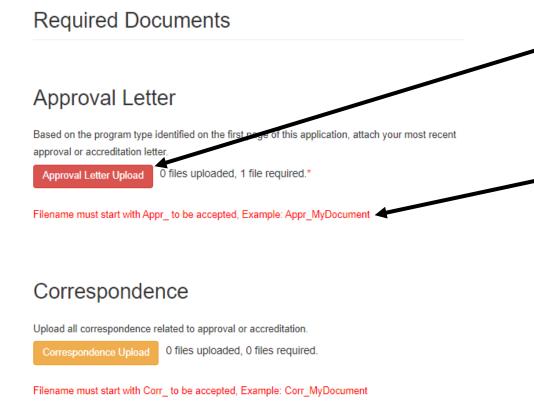
### **Graduate Data: Graduate Information**



- 1. If you know the graduate's NPI number, select "Yes"
  - i. Enter the graduate's 10-digit NPI number
- · 2. Select their practice specialty
- 3. You must add practice site information for all graduates that are practicing in California
- 4. If you know your graduate's practice site in California, please provide the practice site information
- 5. If you are not sure of their practice site or they are practicing outside of California select "No"
  - i. Select "Out of State" if they are practicing outside of California
  - ii. Select "Other " for any other reason



### **Required Documents**



- The red button on this page indicates required documents
- 2. Click on the "Approval Letter Upload" to upload your required document
- The document must begin with "Appr\_ " for it to be accepted
- Once the document is successfully uploaded, the box will turn green signifying that you may continue

**Note:** You may delete an uploaded document by clicking the down-arrow next to the desired entry



### **Assurances**



- 1. Read the statement
- Agree to the statement by checking the "I Certify" box
- Click the "Submit" button

**Note:** Once you submit your applications you cannot make further edits

**Note:** Only Program Directors may submit an application. Grant preparers will not see the "Submit" button



### **Submission Complete**



Apply Here Grant Applications Awards Payments & Deliverables Messages

Application SBFNPPA-0001297 – Song-Brown Family Nurse Practitioner/Physician Assistants

Thank you for submitting your application. Your application has been received and will be reviewed. Return to your dashboard.



### Viewing and Printing your Application



Apply Here Grant Applica		cations	Awards		Payments & Deliverables		Messages	
Application Number 🕇	Training Program	Initiated By	Program Type	Application Status	Cycle	Due Date	Modification Due Date	
			Family Nurse Practitioner (FNP)	Submitted	Song-Brown Family Nurse Practitioner and Physician Assistants 2025	09/24/2025 3:00 PM	10/29/2024 3:00 PM	

Once you submit your application you can view and print your application by selecting the "Options" dropdown on the "Grant Applications" page



## FNP and PA<br/>Scoring Explanation



### **Application Evaluation Criteria**

	Criteria	Points	eApp Page
1	Percent of graduates in Areas of Unmet Need.	25	Graduate Data
2	Percent of main training sites in Areas of Unmet Need. (Up to 5 training sites with the most cumulative hours)	25	Training Sites
3	Average payer mix of main training sites. (Up to 5 training sites with the most cumulative hours)		Training Sites
	Grand Total	75	

- The points reflect the maximum number of points you can receive in each criteria and the grand total
- The eApp column indicates where the information for each criteria will be entered in the eApp



## **Application Evaluation Criteria: Percentage Examples**

- Program β Example:
  - Criteria 1: Percent of graduates in Areas of Unmet Need
    - Total number of graduates: 50
    - Graduates practicing in Areas of Unmet Need: 20
    - Percent of graduates practicing in Areas of Unmet Need: 40%
    - Total points awarded for Criteria 1: 0.4 x 25 = 10 points
  - Criteria 2: Percent of main training sites in Areas of Unmet Need
    - Training sites provided by Program β: 4
    - Training sites in Areas of Unmet Need: 3
    - Percent of training sites in Areas of Unmet Need: 75%
    - Total points awarded for Criteria 3: 0.75 x 25 = 18.75 points



## **Application Evaluation Criteria: Payer Mix Example**

- Criteria 3: Average Payer Mix of main training sites
  - Program β has 3 main training sites
  - Their payer mix breakdown is as follows:

	Sit	Site 2	Site 3
Medicare/Medic (Dual Eligibility	30%	20%	40%
Medical (Traditi & Managed Car	15%	15%	22%
Uninsured	15%	20%	15%
Totals	60%	55%	77%

- Average = (.60 + .55 + .77) / 3 = .64
- Total points awarded for Criteria 3 = .64 x 25 = 16 points
- Total points scored for Program  $\beta$  is 10 + 18.75 + 16 = 44.75 points out of 75 points



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https://hcai.ca.gov/mailing-list/

#### **Contact Us!**



**Phone** (916) 326-3700



☐ Email SongBrown@hcai.ca.gov

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