

Alameda Health System

Caring, Healing, Teaching, Serving All

Doug Johnson System Vice President Supply Chain Oakland CA

Alameda Health System, A Public Integrated Health System

Learn more at www.alamedahealthsystem.org



Mission & Vision History Where We Are Who We Serve HEDI - B Supplier Diversity

ALAMEDA HEALTH SYSTEM

Mission & Vision



We Serve All

Our Mission:

Caring, Healing, Teaching, Serving All

Our Vision:

Alameda Health System will be recognized as a world-class patient and family centered system of care that promotes wellness, eliminates disparities and optimizes the health of our diverse communities.



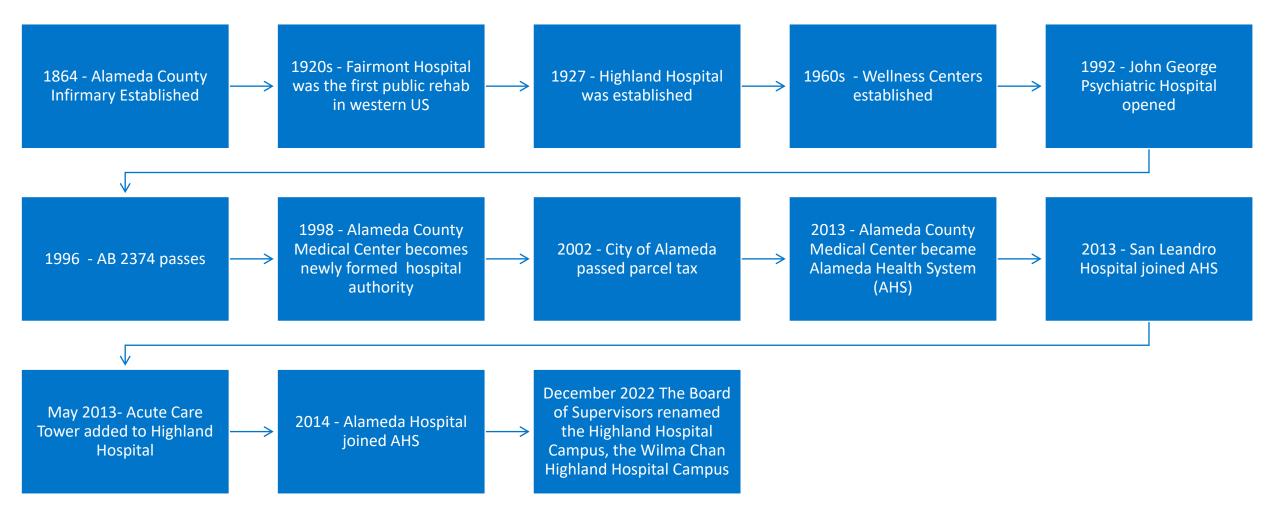


ALAMEDA HEALTH SYSTEM

History



Alameda Health System History





ALAMEDA HEALTH SYSTEM

Facilities & Locations



Locations

Three acute care hospitals, one psychiatric hospital, and four wellness centers

- Highland Hospital
- San Leandro Hospital
- Alameda Hospital
- John George Psychiatric Hospital
- Highland Wellness
- Eastmont Wellness
- Hayward Wellness
- Newark Wellness

Five post acute/ skilled nursing facilities

- Fairmont
- Park Bridge
- South Shore
- Alameda Hospital
- San Leandro Sub-Acute

Two Specialty Clinics

- Creedon Advanced Wound Care
- Marina Wellness and Surgical Associates





Acute Care Facilities

FY 2022-2023

Location	Licensed Acute Beds	Emergency Dept Visits
Alameda Hospital	66	16,910
Highland Hospital	169	48,799
San Leandro	63	3 0 ,10 3
John George Psychiatric Hospital	80	8,943

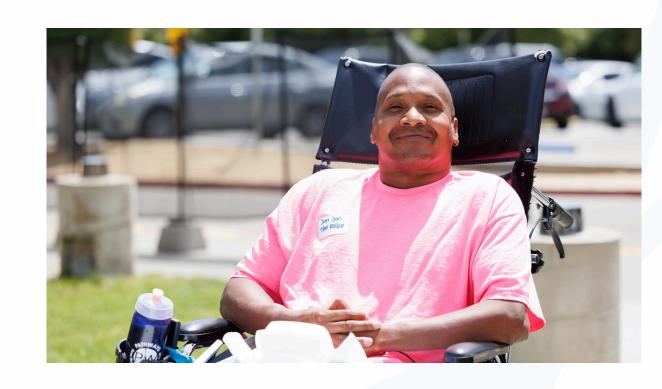




Post Acute Care Facilities

FY 2022-2023

Location	Skilled Nursing Beds
Alameda Hospital Subacute and Skilled Nursing Care	35
Fairmont Rehabilitation and Wellness	10 9
Park Bridge Rehabilitation and Wellness	72
San Leandro Hospital Acute Rehabilitation Unit	28
South Shore Rehabilitation and Wellness	26



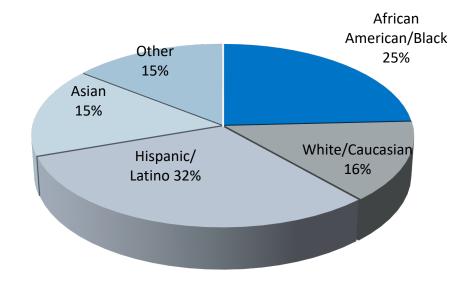


ALAMEDA HEALTH SYSTEM

Who We Serve

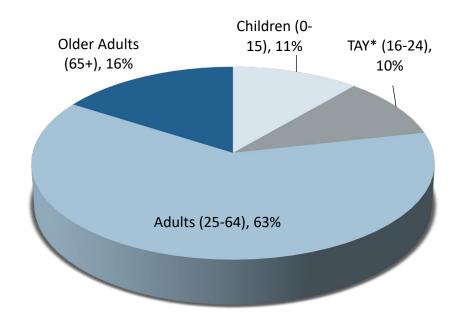


Who We Serve



Native Hawaiian and/or Pacific Islander = 0.9%

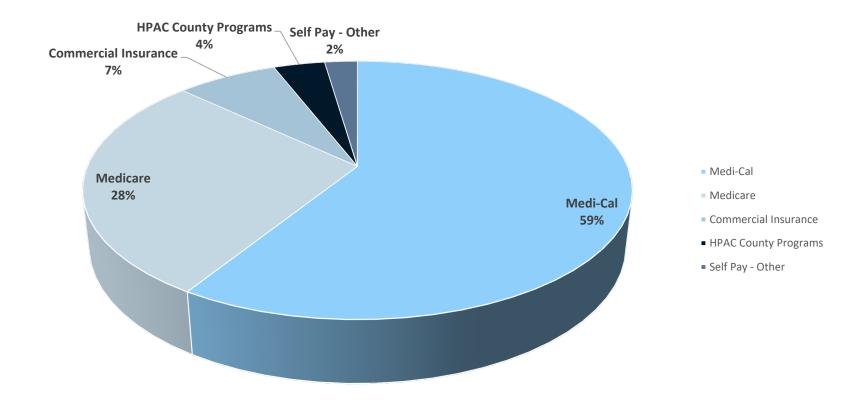
American Indian and/or Alaskan Native = 0.3%



*TAY = Transition Age Youth

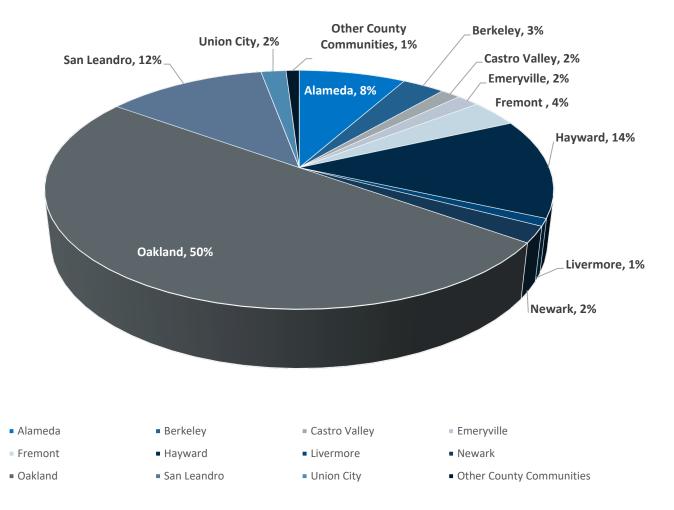


FY 2023 Payor Mix





FY 2023 Patients By City





ALAMEDA HEALTH SYSTEM

Health Equity, Diversity, Inclusion — Belonging HEDI-B



Health Equity, Diversity, Inclusion & Belonging – HEDI-B

MISSION

The HEDI committee will embed racial justice, health equity, diversity, inclusion and belonging into AHS's operational structure.

VISION

Alameda Health System is a diverse, multi-cultural, anti-racist organization that advances equity, justice, well-being and belonging in our community.





Health Equity, Diversity & Inclusion Is A Strategic Priority For AHS

Equity focused activities are embedded in each pillar and at three different levels:

- Patient level
- Organizational Level
- Community Level





Patient Level



Equity analytics improving self identified data

- Race
- Ethnicity
- Language
- SOGI
- Preferred Name
- Pronouns
- SDOH
- AHS Equity Analytics Committee



- Quality dashboards are stratified at the population level
- Training to reduce bias in QI



- BElovedBIRTH Black Centering
- Complex Care
 Teams to assist
 with care
 transitions



 Homeless Health Center with Co-Applicant Board and mobile services



Recipe 4
 Health-food
 pharmacy



Organizational/Community Level Activities



- Diverse leadership team
- Diversity dashboard
- System level HEDI-B committee



- Equity specific trainings
- Enterprise-wide grand rounds
- Division level equity committees



- **Affinity Groups**
 - AHS staff
 - Graduate Medical Education Program



- HealthPATH-a pipeline development program
- Community Health
 Workers
- Supply Chain
 Diversity activities
- Local hiring when possible



- Patient Family Advisory council
- Patient Councils in 4 Post Acute sites
- Farmer's Markets



Supplier Diversity Policy Statement

Supply Chain's Supplier Diversity Program is a significant element of AHS's HEDI-B work.

The Alameda Health System (AHS) Health Equity, Diversity, and Inclusion (HEDI) committee is evaluating development of a program:

- to identify opportunities for vendors with diverse ownership to participate in procurement activities, and
- 2) where qualified diverse vendors are available to serve an AHS need, to facilitate establishing business relationships with such vendors.

It is anticipated that such a program would identify qualified diverse vendors when procurement needs arise and give appropriate weight to vendor diversity status when evaluating vendor proposals.





Outreach Programs

AHS currently includes vendor diversity status as one of a number of weighted factors considered when evaluating competitive solicitations (i.e. RFP, RFQ, RFI, etc.). Diversity status can account for up to 10% of the total points available during evaluation of competitive solicitations.

AHS is evaluating development of a program to identify opportunities for diverse vendors to participate in procurement activities and implementation of a formal vendor diversity procurement and engagement program.

Elements that may be considered include the requirement that all procurement activities identify at least 1 diverse vendor capable of meeting AHS procurement needs and that all factors being equal the diverse vendor shall be selected. Such a program would likely include the creation of a Diversity vendor registry.





ALAMEDA HEALTH SYSTEM

Supplier Diversity



Tier 1 Diverse Suppliers - AHS Data

January – December 2023

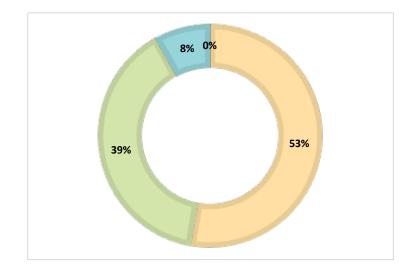
Business Ownership	Tier-I Procurement			
View by Ethnicity/Race				
African American	\$ 714,212			
Hispanic American	\$ 12,900,146			
Native American	\$			
Asian Pacific American	\$ 570,440			
View by Demographic Category				
Minority Owned	\$ 16,042,565			
Woman Owned	\$ 3,685,239			
LGBT Owned	\$			
Disabled Veteran Owned	\$			
Combined Total Unduplicated Value	\$ 16,913,102			



Tier 1 Diverse Suppliers & Categories – GPO Data May 2023 – April 2024

Rank	SUPPLIER	City	State	Postal Code	Sales
1	Gilly Vending, Inc	Mia m i	FL	33169	\$ 28,465
2	Myco Medical Supplies Inc	Cary	NC	27513	\$ 13,807
3	SourceMark LLC	Brentwood	TN	37027	\$ 12,865
4	Print Media Inc	Mia m i	FL	3 3 17 8	\$ 8,636
5	SupplierGATEW AY LLC	Santa Ana	CA	92705	\$ 3,750
6	Action Bag Company dba Action Health	Bensenville	IL	60106	\$ 2,276
7	Nexus Pharmaceuticals, LLC	Lincolnshire	IL	60069	\$ 2,120
8	GOJO Industries Inc	Akron	ОН	4 4 3 11	\$ 1,892
		Glendale			
9	Medefil, Inc.	Heights	IL	60139	\$ 1,391
10	R.D. Plastics Company, Inc.	Nashville	TN	37220	\$ 1,243

Actual Diverse Sales	\$ 78,184
Minority Owned	\$ 4 1,2 8 8
Minority/Woman	\$ 30,585
Women Owned	\$ 6,311
Veteran Owned	\$ -



This chart represents only the spend through our GPO contracts.



Tier 2 Diverse Suppliers - GPO Data

May 2023 – April 2024

Supplier Name	Total Distribution	Minority Distribution	Woman Distribution	Veteran Distribution
Abbott Laboratories	\$3,848.00	\$ 1,4 77.58	\$ 1,9 7 9 .6 4	\$390.79
AT&T CORP	\$ 126.59	\$79.92	\$45.35	\$ 1.3 2
Becton Dickinson and Copany	\$24,413.58	\$ 10 ,253.82	\$12,537.68	\$ 1,6 22.0 8
Campbell Soup Compan *	\$ 18 1.6 9	\$83.57	\$66.98	\$ 3 1.13
Cardinal Health	\$ 13,895.99	\$3,437.40	\$3,969.06	\$6,489.53
CINTAS CORPORATIO.2	\$855.54	\$672.90	\$ 18 2 . 5 6	\$0.07
Coloplast Corp.	\$263.47	\$30.55	\$230.83	\$2.09
ConAgra Foods	\$ 18.61	\$3.69	\$ 11.3 0	\$3.62
COOK Group Incorporatd	\$ 1,8 3 2 .8 3	\$626.41	\$626.41	\$580.01
D.T. Davis Enterprises Lt.	\$ 1,733.00	\$0.00	\$ 1,7 3 3 .0 0	\$0.00
DEROYAL INDUSTRIES	\$ 10 0 .6 1	\$20.34	\$79.65	\$0.62
FISHER & PAYKEL HEALHCARE Inc.	\$ 10 7.96	\$ 14 .23	\$ 9 1.8 8	\$ 1.8 6
GE HealthCare Technoloies	\$526.91	\$204.72	\$ 111.9 8	\$210.22
General Mills	\$ 10 1.6 2	\$60.74	\$37.61	\$3.27
Global Industries Inc.	\$ 1,9 0 4 .5 7	\$ 1,0 2 5 . 15	\$877.65	\$ 1.77
Greiner Bio-One North Aerica, Inc.	\$0.02	\$0.00	\$0.02	\$0.00
Herman Miller Inc	\$ 1,6 0 8 .8 3	\$ 1,10 1.8 0	\$368.33	\$ 13 8 .70
J & J Snack Foods Corportion	\$28.28	\$ 19 . 19	\$9.08	\$0.00
Kellanova	\$392.38	\$207.39	\$ 16 8 .10	\$ 16 .8 9
Land O'Lakes	\$ 2 1.0 7	\$4.54	\$9.71	\$6.82
Michael Foods, Inc.	\$26.76	\$8.05	\$ 17.0 1	\$ 1.70
Nestle USA	\$23.63	\$ 12.88	\$8.94	\$ 1.8 0
Ocean Spray Cranberries nc	\$9.09	\$7.24	\$ 1.8 4	\$0.00
Office Depot®	\$62,155.94	\$60,321.56	\$ 1,72 1.4 5	\$ 112.93
Piramal Critical Care, Inc.	\$ 10 9 . 10	\$ 17.37	\$ 15 .77	\$75.95
RD Plastics	\$52.05	\$ 16 .8 5	\$4.77	\$30.44
Smucker Food Service, Ic.	\$347.42	\$ 15 6 .8 2	\$ 16 0 .4 3	\$ 3 0 .17
SYSCO Corporation	\$5,741.93	\$2,804.22	\$2,937.71	\$0.00
TELEFLEX MEDICAL	\$239.24	\$ 10 5 .9 1	\$ 115.70	\$ 17.63
XGen Pharmaceuticals DB, Inc.	\$0.01	\$0.01	\$0.00	\$0.00
MEDLINE INDUSTRIES, L	\$ 10 9 ,0 3 6 .3 6	\$54,197.37	\$43,979.47	\$ 10 ,859.51

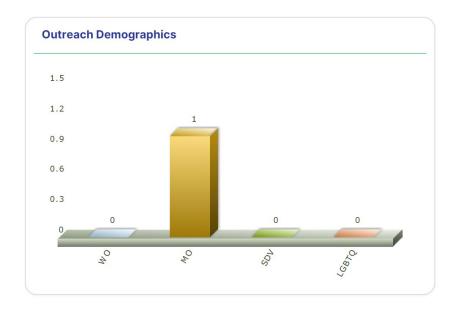


Supplier Gateway Program

Prospective Supplier Registration information represents one view of Alameda Health System best efforts in engaging diverse and local suppliers by creating access to sourcing teams and opportunities through registration in Alameda Health System's online portal system

Outreach Demographics displayed here represents one view of Alameda Health System best efforts in engaging diverse and local suppliers through opportunity postings, and virtual or in person QuickConnect matchmaker meeting opportunities during the report period

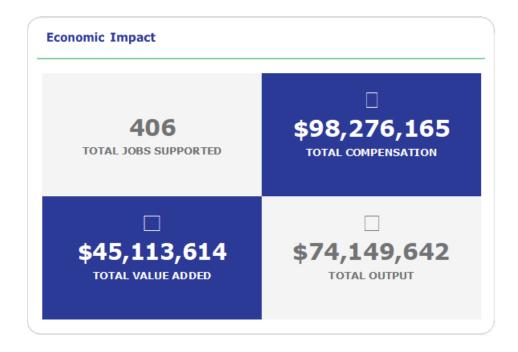






Economic Impact

Economic Impact information represents value of Alameda Health System spend with diverse and local suppliers, expressed in terms of Jobs, Compensation, Value Added and Total Output. The SupplierGATEWAY Economic Impact calculation uses the Bureau of Economic Analysis (BEA) RIMS II model, typically used by federal state and local agencies, as well as academic institutions





2024 Hospital Supplier Diversity Commission Meeting

Next steps

Focus on food as medicine utilizing local diversity growers. Establish diversity spend targets. Seek local diversity suppliers, working through the statewide Supplier Diversity Program, National Minority Supplier Development Council, the East Bay Economic Development Alliance, and others. Participating in forums and events such as the California Supplier Diversity Symposium, Chambers of Commerce, and the California Hospital Association. Partnering with other regional healthcare organizations to share information, build product volumes, and promote economic growth.



Alameda Health System Supplier Diversity Program Contacts

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