

### California Dental Enrollment by Plan, Combined DMHC and CDI, 2017

Plan	TOTAL	% of Market
Delta Dental of California	4,092,056	40.74%
Metropolitan Life Insurance Company	788,043	7.84%
Cigna Health & Life Insurance Company	536,717	5.34%
Guardian Life Insurance Company	507,086	5.05%
Anthem Blue Cross Life and Health Insurance Company	418,199	4.16%
Aetna Life Insurance Company	322,843	3.21%
SafeGuard Health Plans, Inc.	287,991	2.87%
Principal Life Insurance Company	252,581	2.51%
California Physicians' Service/Blue Shield of CA	226,166	2.25%
Cigna Dental Health of California, Inc.	200,362	1.99%
Liberty Dental Plan of California, Inc.	176,582	1.76%
Dental Benefit Providers of California, Inc.	168,601	1.68%
Premier Access Insurance Company	160,546	1.60%
Aetna Dental of California Inc.	159,768	1.59%
Western Dental Services, Inc.	146,757	1.46%
National Guardian Life Insurance Company	143,938	1.43%
UnitedHealthcare Insurance Company	138,148	1.38%
Ameritas Life Insurance Corp	129,328	1.29%
Managed Dental Care	124,345	1.24%
Blue Cross of California	123,804	1.23%
Union Security Insurance Company KC	114,618	1.14%
Dental Health Services	103,773	1.03%
Kaiser Permanente Insurance Company	84,056	0.84%
Lincoln National Life Insurance Company	75,881	0.76%
California Dental Network, Inc.	71,502	0.71%
Humana Dental Insurance Company	69,638	0.69%
Humana Insurance Company	64,816	0.65%
Dentegra Insurance Company	56,181	0.56%
Access Dental Plan	50,153	0.50%
<b>THRESHOLD AT 50,000, CUMULATIVE LIVES AND SHARE:</b>	<b>9,794,479</b>	<b>97.5%</b>
UDC Dental California, Inc.	49,474	0.49%
Standard Insurance Company	32,966	0.33%
<b>THRESHOLD AT 25,000, CUMULATIVE LIVES AND SHARE:</b>	<b>9,876,919</b>	<b>98.3%</b>
Blue Shield of CA Life & Health Insurance Company	19,404	0.19%
Consumer Health, Inc.	19,206	0.19%
Physicians Mutual Insurance Company	17,954	0.18%
Golden West Health Plan, Inc.	15,824	0.16%
Chesapeake Life Insurance Company	15,766	0.16%
Reliance Standard Life Insurance Company	14,463	0.14%
Unimerica Insurance Company	11,079	0.11%
<b>THRESHOLD AT 10,000, CUMULATIVE LIVES AND SHARE:</b>	<b>9,990,615</b>	<b>99.5%</b>
Nippon Life Insurance Company of America	9,106	0.09%
Renaissance Life & Health Insurance Company	7,866	0.08%

Nationwide Life Insurance Company	6,082	0.06%
Jaimini Health Inc./PrimeCare	5,112	0.05%
Transamerica Life Insurance Company	4,957	0.05%
US Branch of Sun Life Assurance Company	4,431	0.04%
Unicare Life & Health Insurance Company	3,625	0.04%
Golden Rule Insurance Company	3,391	0.03%
Mid-West National Life Insurance Company of Tennessee	1,633	0.02%
Connecticut General Life Insurance Company	1,443	0.01%
Pan American Life Insurance Company	1,094	0.01%
American National Life Insurance Company of Texas	1,059	0.01%
Madison National Life Insurance Company	1,039	0.01%
Standard Life & Accident Insurance Company	908	0.01%
First Health Life and Health Insurance Company	871	0.01%
Dedicated Dental Systems, Inc.	846	0.01%
UnitedHealthcare Life Insurance Company	622	0.01%
Dearborn National Life Insurance Company	621	0.01%
Securian Life Insurance Company	218	0.00%
<b>TOTAL</b>	<b>10,045,539</b>	<b>100.00%</b>

Sources: Combined enrollment for plans regulated by the Department of Managed Health Care and the Department of Insurance. CDI: <http://www.insurance.ca.gov/01-consumers/110-health/60-resources/Dental-MLR.cfm>