HCAi
Department of Health Care Access and Information

Welcome to the Hospital Supplier Diversity Commission (HSDC) Meeting

December 2, 2026

We will begin the meeting soon!

Agenda Item 1: Welcome and Meeting Minutes

Baljeet Sangha, Pain and Rehabilitative Consultants Medical Group, HSDC Chair (or designee)

Ground Rules – Hybrid Meeting

- Voting committee members and members of the public are participating in a hybrid format (in-person & virtually)
- Bagley-Keene Open Meeting Act will be followed
- Commissioners may only deliberate on or act on items listed on today's agenda.
- Public Comment on each item and at end of meeting
  - Public Comment will start with members of the public in person and then move to members of the public joining virtually; no need to identify yourself when commenting (optional)
  - If joining via Teams press the "hand raise" feature OR dial *5 on your telephone
  - Except when commenting, members of the public joining virtually will be on mute
  - Members of the public joining virtually will not appear on video but may see the commissioners via video
  - The commission will not be responding to individual questions
- No delegates, substitutes, or proxies for Commission members
- Meeting minutes prepared after each meeting
- Materials posted on website
- Roll call votes for all actions with standard voting process: motion/second/discussion (including public comment)/vote

Commission Member Roll Call

August 5, 2026,
HSDC Meeting Minutes

Commission Member Discussion on August 5, 2026, HSDC Meeting Minutes

Motion to approve the August 5, 2026, Meeting Minutes

Public Comment

Vote to approve the August 5, 2026, Meeting Minutes

Agenda Item 2: Department Updates

Michael Valle, Assistant Director, HCAI (or designee)

Commission Member Discussion

Public Comment

Agenda Item 3: Chair's Update

Baljeet Sangha, Pain and Rehabilitative Consultants Medical Group, HSDC Chair (or designee)

Commission Member Discussion

Public Comment

BREAK

Agenda Item 4: Hospital Supplier Diversity (HSD) Updates

Alma Lopez, Manager, Hospital Disclosures and Compliance Unit, HCAI (or designee)

Program Overview

- Health and Safety Code (HSC) Sections 1339.85-1339.87 , requires the Department of Health Care Access and Information (HCAI) to develop and administer a Hospital Supplier Diversity Reporting Program to collect and post hospital supplier diversity reports explaining the hospital's supplier diversity statement and procurement efforts regarding certified minority, women, lesbian, gay, bisexual, transgender (LGBT), and disabled veteran business enterprises.
- Hospitals, with operating expenses of fifty million dollars ($50,000,000) or more, and each licensed hospital that is part of a hospital system with an operating expenses of twenty-five million dollars ($25,000,000) are required to annually submit a plan to HCAI on their minority, women, LGBT, and disabled veteran business enterprise procurement efforts. HCAI is required to maintain a link on the HCAI website that provides access to the content of hospital supplier diversity reports to the public.

HSD Plan Contents

- Supplier Diversity Policy Statement
- Short- and long-term goals and timetables (not quotas) for increasing procurement from diverse business enterprises.
- Methods in which hospitals resolve any issues that may limit or impede an enterprise from becoming a supplier.
- Information on appropriation contacts for interested business enterprises and description of the procurement process.
- Methods in which the hospital encourages and seeks out both prime and subcontract suppliers from diverse business enterprises.
- Methods in which the hospital conducts outreach and communication to diverse business enterprises.
- Planned and past implementation of relevant recommendations made by the Hospital Supplier Diversity Commission.
- Hospital's procurement process and website where information is located.
- Diverse Procurement Spending from business enterprises that employ the majority of their workforce in California.
  - All spend data is reported in whole dollars.
- Hospital's total procurement (including non diverse spend)
- Supplier point of contact information.
- Diverse business outreach liaison contact information.
- Third-party procurement company information.

Hospital Supplier Diversity Plan Review



Review for Completeness

Health and Safety Code Section 1339.87 authorizes the Department to review plans for completeness.

- •Reviewing responses to new added questions.
- •Review that response aligns with the question.
- •Reach out to facilities regarding responses.

Hospitals shall report diverse procurement spend data to the extent that information is readily accessible.



Review for data quality:

Issues identified in the reporting include the following:

- Data outliers
- Incorrect spend data reported due to typo.
- Incorrect spend data reported in prior year reporting(initially included vendors who employed the majority of workforce outside of California).
- Duplicated values entered for facilities under the same ownership.

2025 Reporting Year Recap

- HCAI received **379** Hospital Supplier Diversity Plans for the 2025 reporting period.
- Total number of hospitals required to submit: **359**
- Voluntary submissions: **20**
- Extensions granted: **159**
- Late submissions: **15**
- System-Level plans received: **13**

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2025
Individual Hospital Reporting

2025 Individual Hospital Reporting

Reviewed **379** individual Hospital Plans

359 hospitals meet requirements to submit a Hospital Supplier Diversity Plan.

20 hospitals voluntarily submitted a Hospital Supplier Diversity Plan.

2025 HSD Data Summary/Visualization.

1. Responses to newly added questions (AB 1392).
2. Certification requirements
3. Total Diverse Spend and Total Reported Procurement
4. Spend breakdown by category.
5. Tier 1 and Tier 2 Spend by Diverse Category

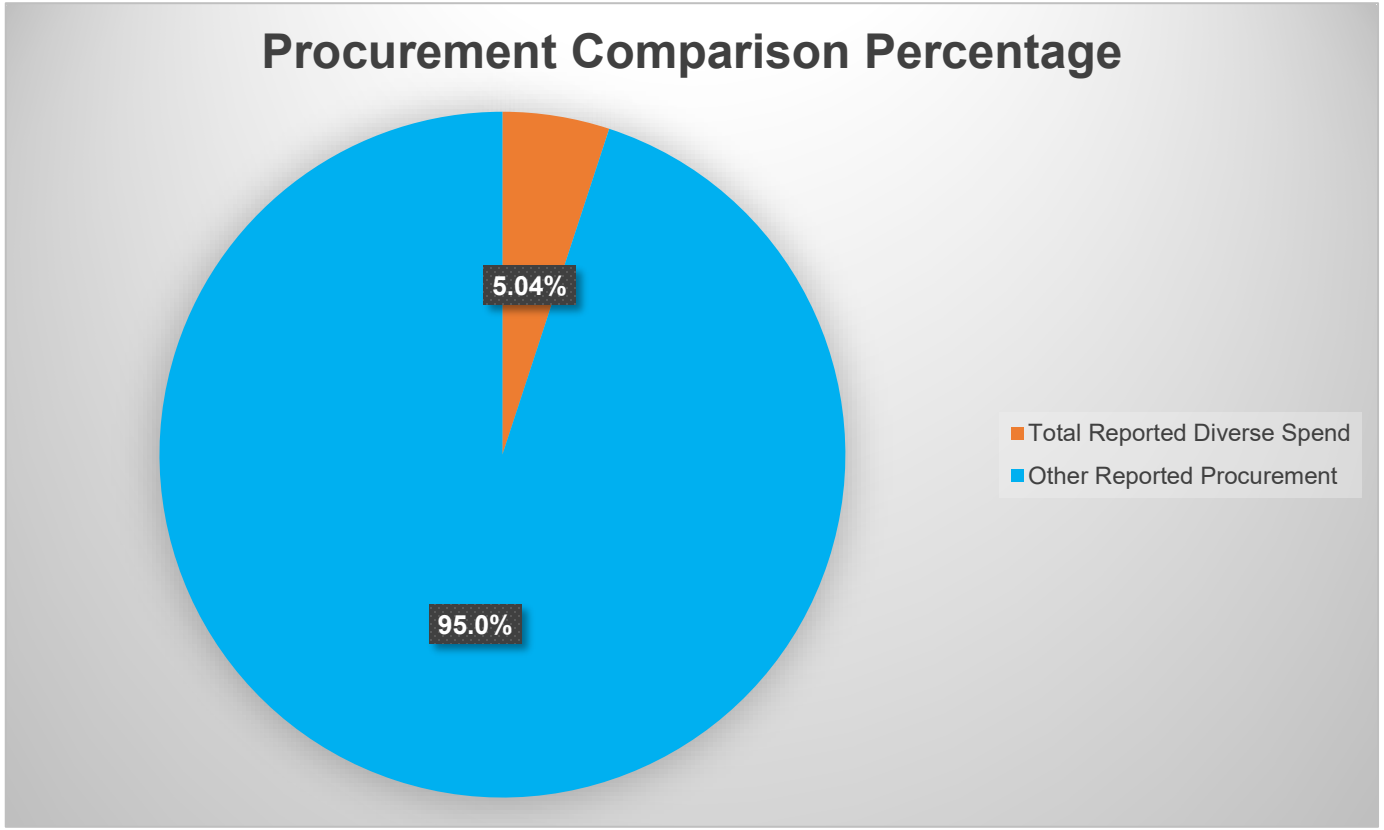
2025 Individual Hospital Reporting

Total Diverse Spend:

$2,522,866,877

Total Hospital Procurement:

$50,038,110,739



2025 Individual Hospital Reporting Cont.

	Yes	No	In Development
Policy Statement	364	12	3
Short-Term Goals	337	23	19
Long-Term Goals	309	49	21
Engaging Diverse Suppliers	246	126	7
Resolve Barriers	337	36	6

2025 Individual Hospital Reporting Summary

Strong Short-Term Goals

- Establishing baseline spend and tracking systems for diverse suppliers.
- Increasing outreach and engagement with certified diverse suppliers.
- Conducting staff training and awareness campaigns.
- Participating in supplier diversity events and updating procurement processes.

Strong Long-Term Goals

- Building sustainable, inclusive supply chains and increasing year-over-year spend with diverse suppliers.
- Formalizing supplier diversity policies and integrating them into strategic plans.
- Developing mentorship and capacity-building programs for diverse suppliers.
- Expanding partnerships with certifying and advocacy organizations.
- Regularly reviewing and updating goals based on data and community needs.

Resolving Barriers

- Open communication channels for suppliers to raise concerns or seek assistance.
- Providing feedback and guidance to suppliers who do not meet requirements.
- Reviewing and adjusting internal processes to remove unnecessary barriers.
- Escalating unresolved issues to procurement leadership or diversity liaisons.

Engaging Diverse Suppliers

- Regular communication through supplier diversity webpages, newsletters, and social media.
- Participation in community events, trade shows, and supplier diversity conferences.
- Collaboration with chambers of commerce, advocacy groups, and certifying bodies.
- Providing clear contact points and resources for prospective diverse suppliers.

2025 Individual Hospital Reporting Cont.

	Yes	No	In Development
Past Implementation of Relevant Recommendations	309	66	4
Planned Implementaiton of Relevant Recommendations	278	66	35
Procurement Process	336	29	14
Require Certification	171	208	
Accept Self-Certification	114	265	

2025 Individual Hospital Reporting Summary

Past Implementation of Relevant Recommendations

- Adoption of supplier diversity policies and reporting mechanisms.
- Implementation of outreach and tracking tools.
- Participation in regional or statewide supplier diversity initiatives.

Planned Implementation of Relevant Recommendations

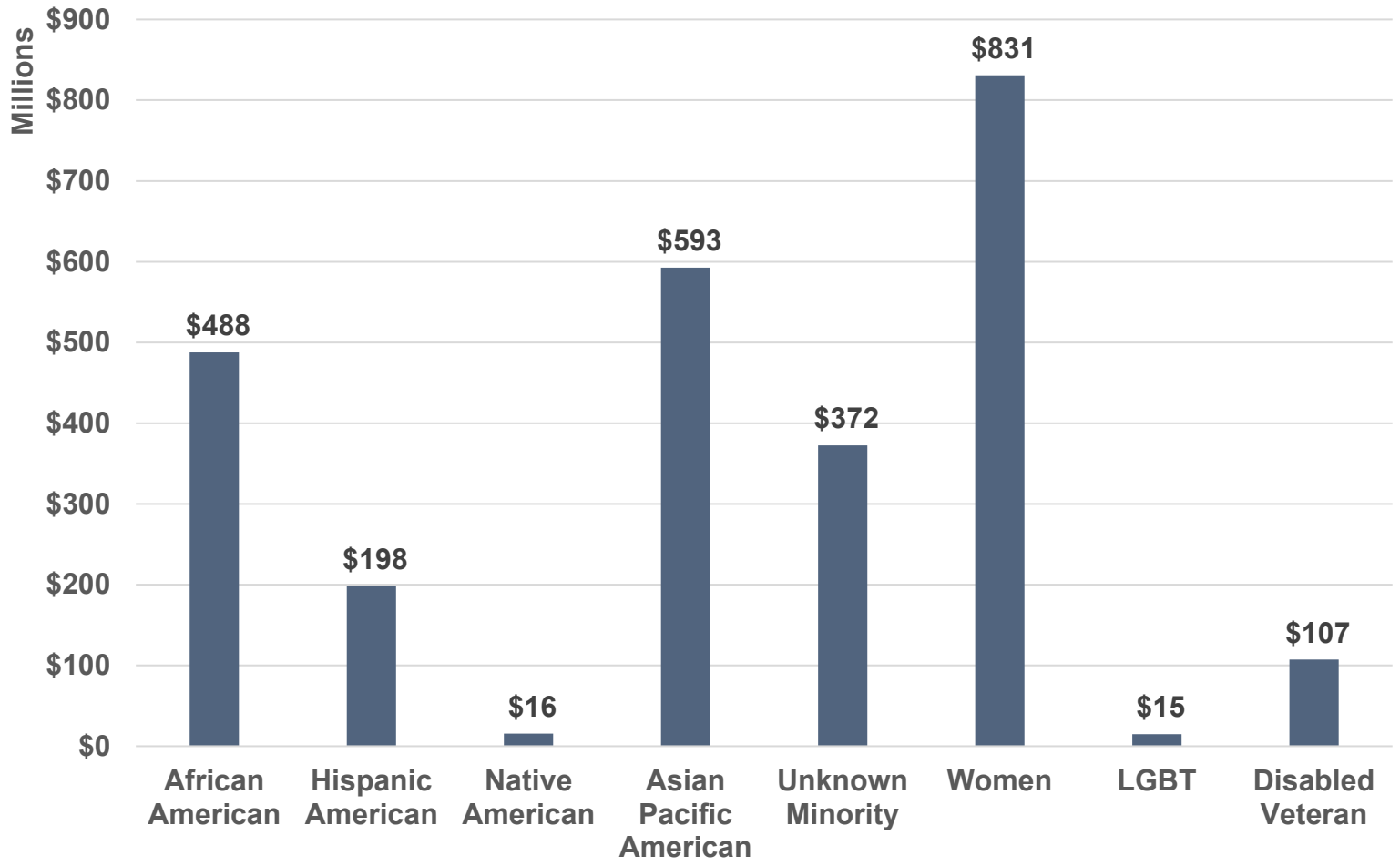
- Expanding data collection and reporting on diverse supplier participation.
- Developing mentorship, training, and capacity-building initiatives.
- Enhancing outreach and engagement with diverse business communities.

Reduction in Hospitals Remaining "In Development" for Key Implementation and Procurement Areas from 2024 to 2025:

- The number of hospitals "In Development" for **Past Implementation of Relevant Recommendations** decreased from 52 in 2024 to 4 in 2025, which is a 92% decrease. This means almost all hospitals finished or transitioned away from their implementation work.
- For **Planned Implementation of Relevant Recommendations**, the count went from 41 in 2024 to 35 in 2025, a 15% decrease. Most hospitals are still planning, but a few completed or moved on from their plans.
- For **Procurement Process**, the number dropped from 34 in 2024 to 14 in 2025, a 59% decrease. This shows that more than half of hospitals finalized or discontinued their procurement process over the year.

2025 Total Diverse Procurement

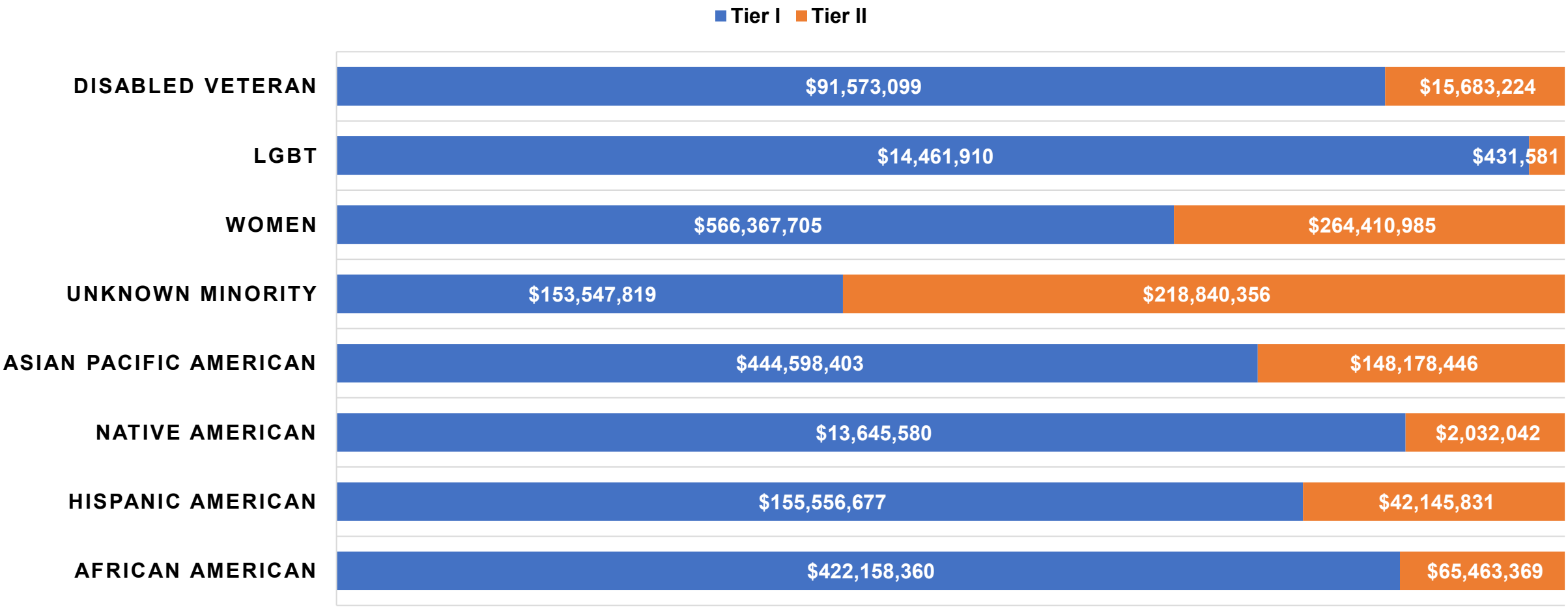
Total Diverse Procurement	2025
African American	$ 487,621,729
Hispanic American	$ 197,702,508
Native American	$ 15,677,622
Asian Pacific American	$ 592,776,849
Unknown Minority	$ 372,388,175
Women	$ 830,778,690
LGBT	$ 14,893,491
Disabled Veteran	$ 107,256,323



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph.

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2025 Tier 1 vs. Tier 2 Procurement



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph.

Individual Hospital Reporting: Data Key Findings

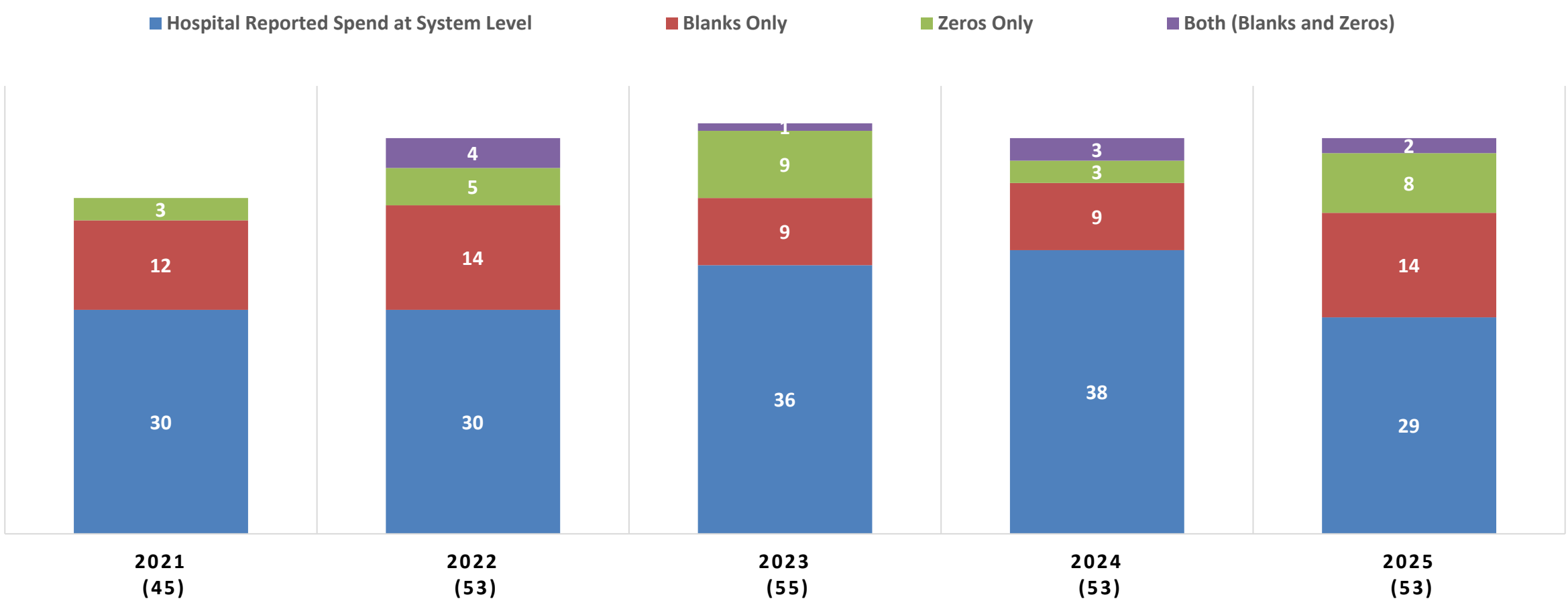
	2024	2025	% change
African American	$443,184,154	$487,621,729	10%
Hispanic American	$201,125,292	$197,702,508	-2%
Native American	$22,388,883	$15,677,622	-30%
Asian Pacific American	$493,655,783	$592,776,849	20%
Unknown Minority	$530,040,286	$372,388,175	-30%
Women	$764,598,884	$830,778,690	9%
LGBT	$8,338,666	$14,893,491	79%
Disabled Veteran	$113,541,104	$107,256,323	-6%
Total Diverse Procurement	$2,494,149,333	$2,522,866,877	1%
Total Procurement	$42,761,088,796	$50,038,110,739	17%

Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this table.

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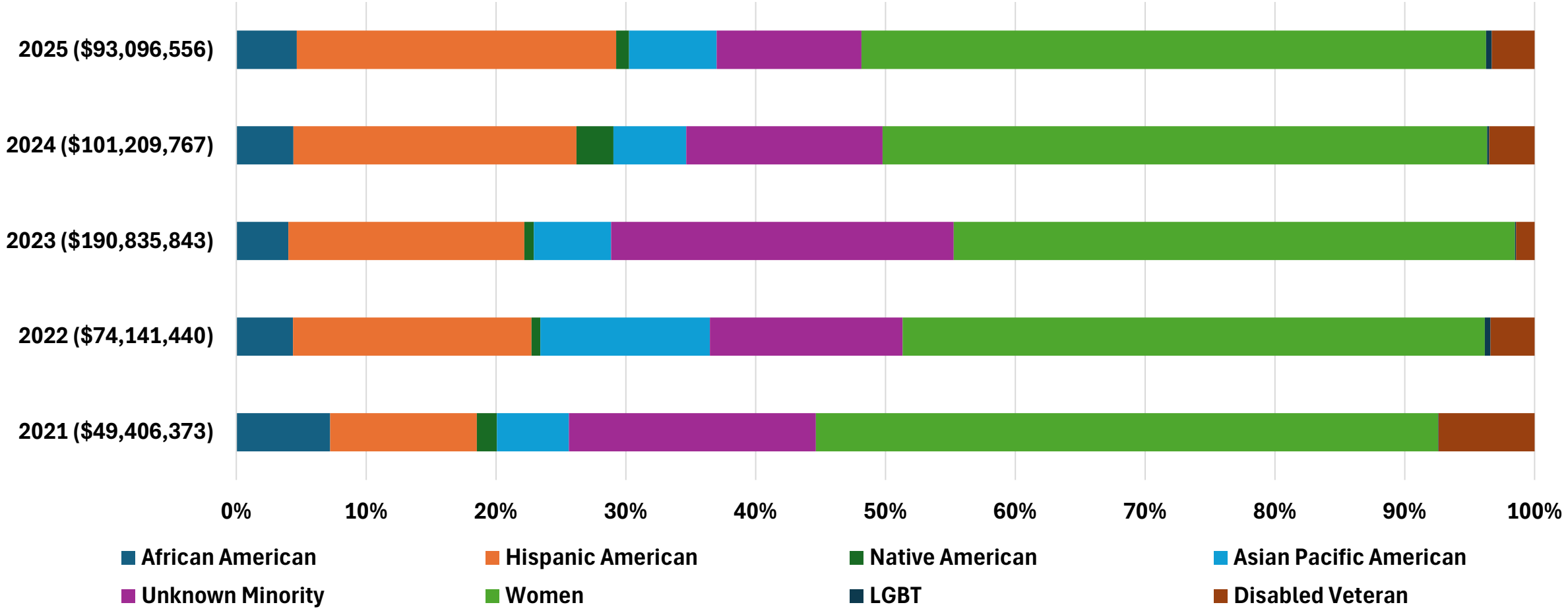
Hospital Reporting
Zero or Blank Procurement Spend

Hospitals Reporting Zero or Blank



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Hospitals Reporting Zero or Blank: System-Level Procurement Spending



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

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2025
System/Regional Level Reporting

2025 System-Level Reporting

Reviewed **13** System/Regional-Level reports

- All submitted System/Regional-Level reports are included in the summary.

Data Summary/Visualization

1. Certification Requirements
2. Total Diverse Spend and Total Reported Procurement
3. Spend Breakdown by Diverse Category
4. Tier 1 and Tier 2 Spend by Diverse Category

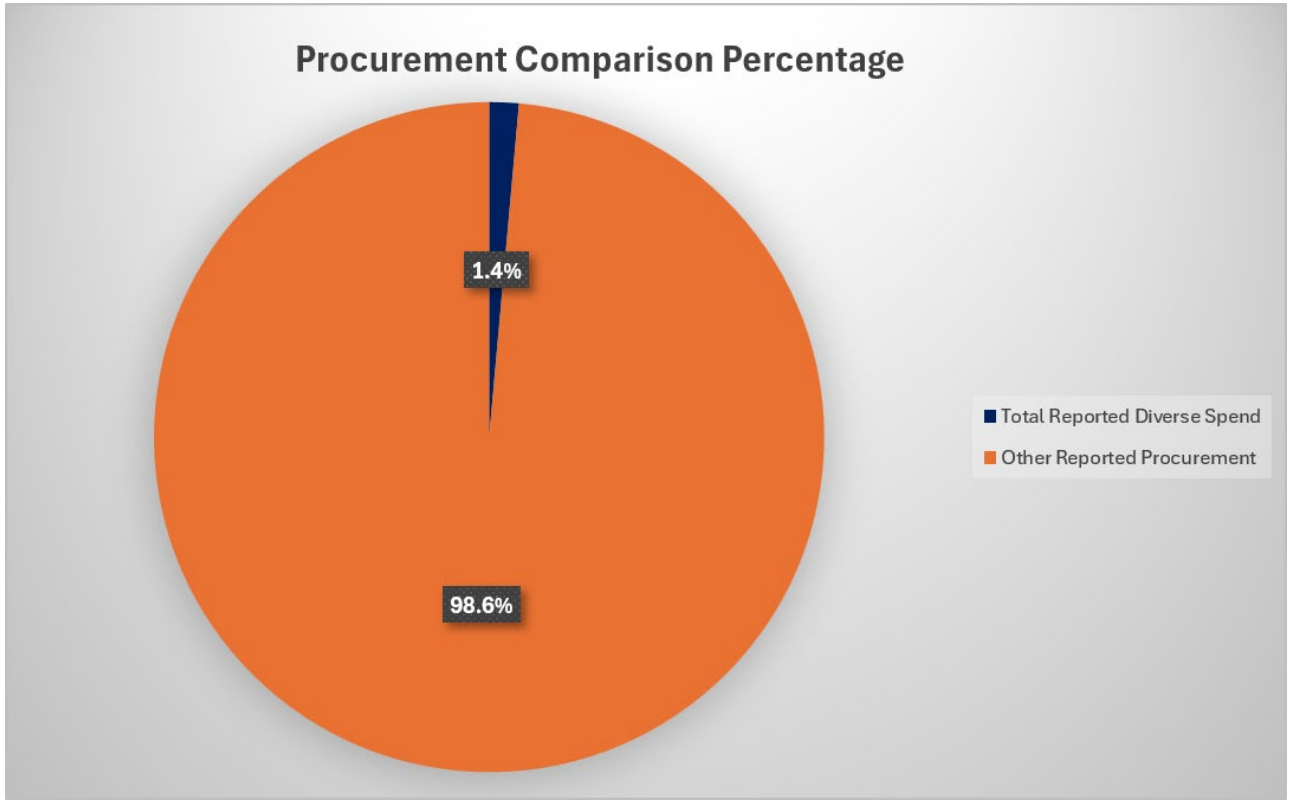
2025 System-Level Reporting

Number of Hospital Systems	Yes	No
Require Certification	9	4
Accept self-certification	4	9

- HCAI received 13 system-level reports.
- System-level reports are not mandated.
- Hospital systems are encouraged to submit a system-level report, in addition to the individual hospital reports, to capture purchases made by the health system on behalf of its hospitals.
- The system-level report should include only spending that is not already included in an individual hospital's report.

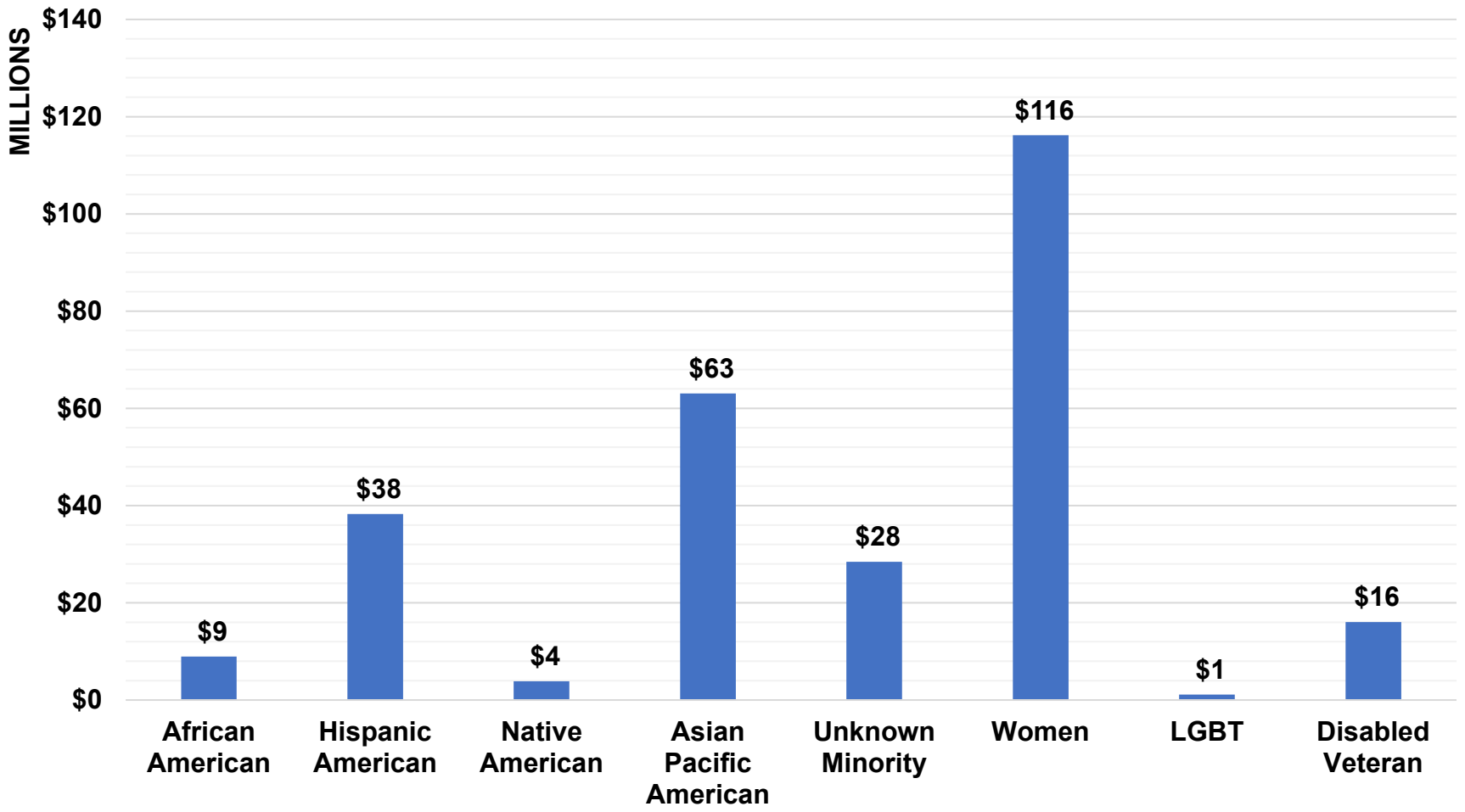
2025 System-Level Hospital Reporting

Reported Diverse Spend:
$ 142,614,323
Total System Procurement:
$10,010,814,633



2025 Total Diverse Procurement (System-Level)

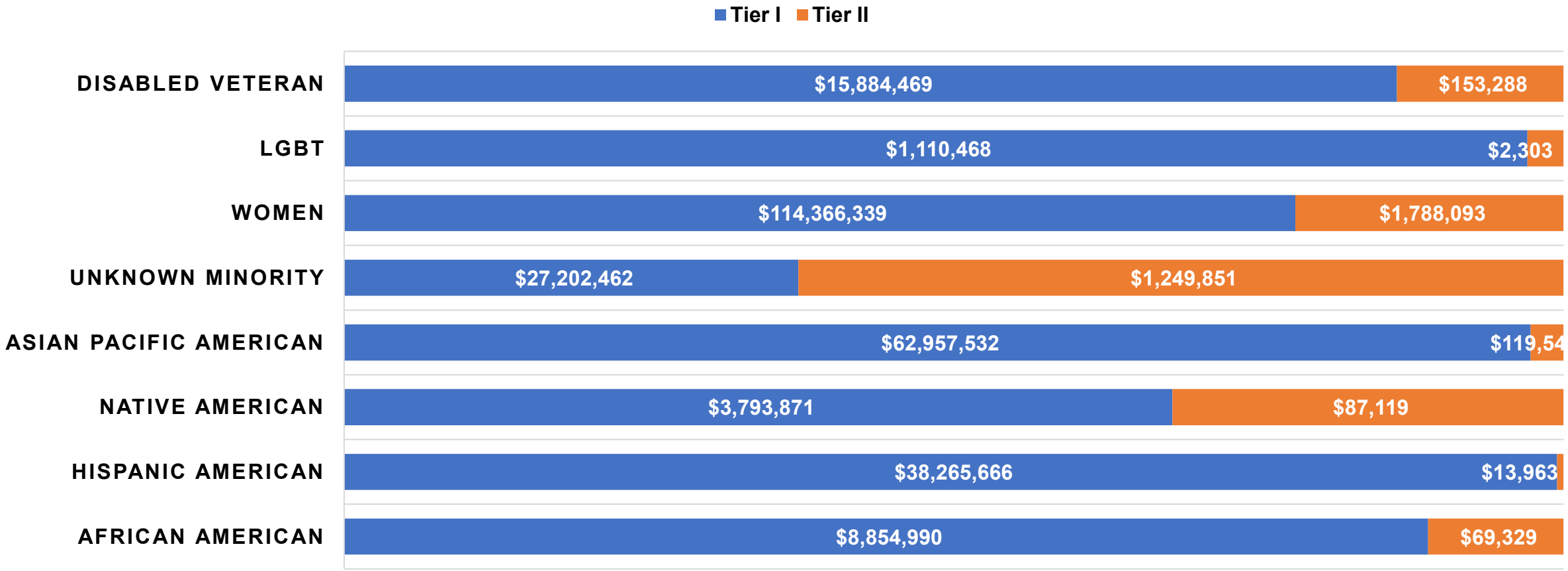
Total Diverse Procurement	2025
African American	$8,924,319
Hispanic American	$38,279,629
Native American	$3,880,990
Asian Pacific American	$63,077,072
Unknown Minority	$28,452,313
Women	$116,154,432
LGBT	$1,112,771
Disabled Veteran	$16,037,757



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

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2025 Tier 1 vs Tier 2 Procurement (System-Level)



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph.

System-Level Reporting: Data Key Findings

	2024	2025	% change
African American	$ 8,091,950	$ 8,924,319	10%
Hispanic American	$ 36,074,010	$ 38,279,629	6%
Native American	$ 5,285,598	$ 3,880,990	-27%
Asian Pacific American	$ 52,397,874	$ 63,077,072	20%
Unknown Minority	$35,948,470	$ 28,452,313	-21%
Women	$ 91,285,509	$ 116,154,432	27%
LGBT	$ 390,840	$ 1,112,771	185%
Disabled Veteran	$ 19,044,064	$ 16,037,757	-16%
Total Diverse Procurement	$ 137,797,902	$ 142,614,323	3%
Total Procurement	$ 8,586,065,825	$ 10,010,814,633	17%

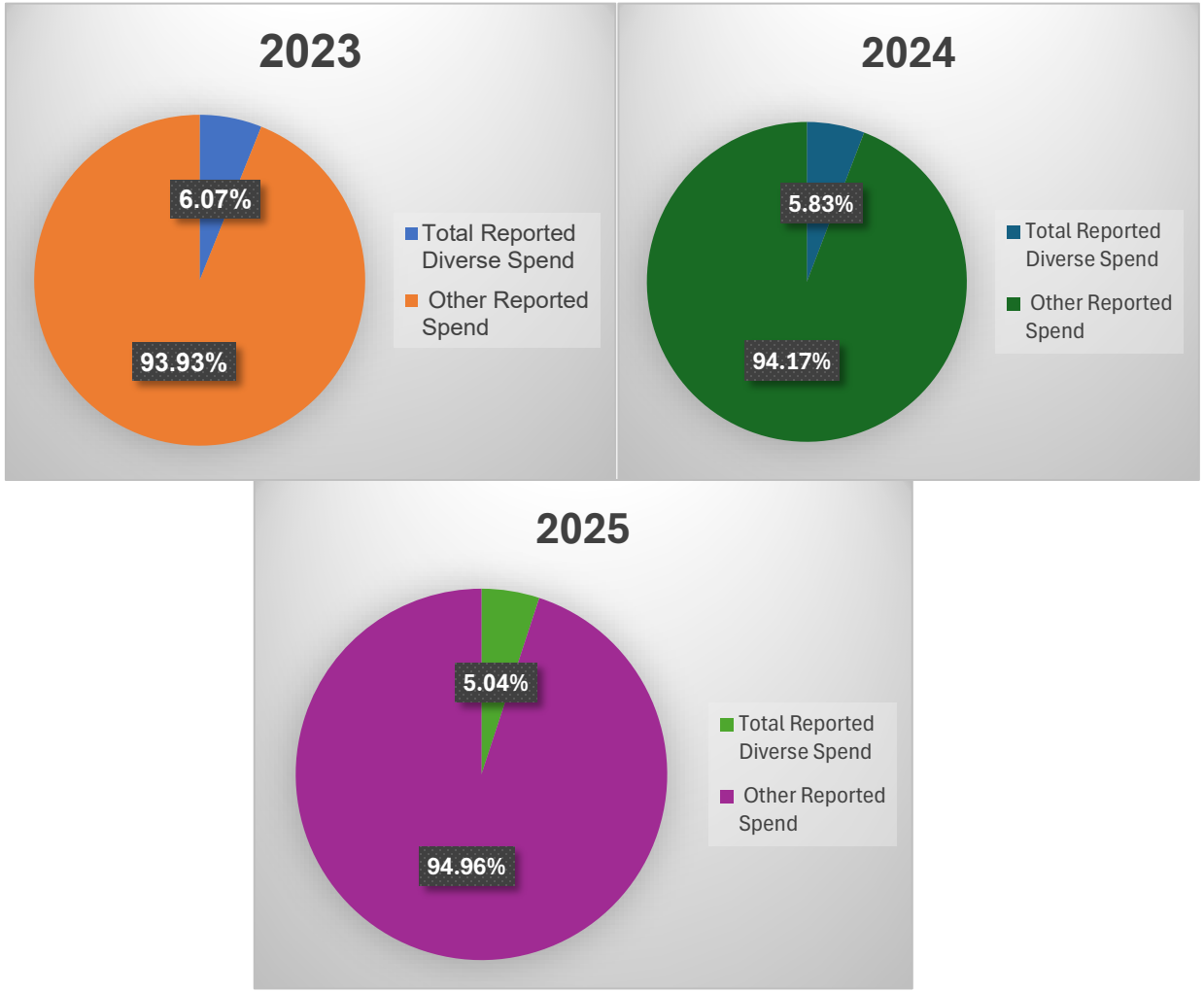
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2023 – 2025 Data Trends (Individual Hospitals)

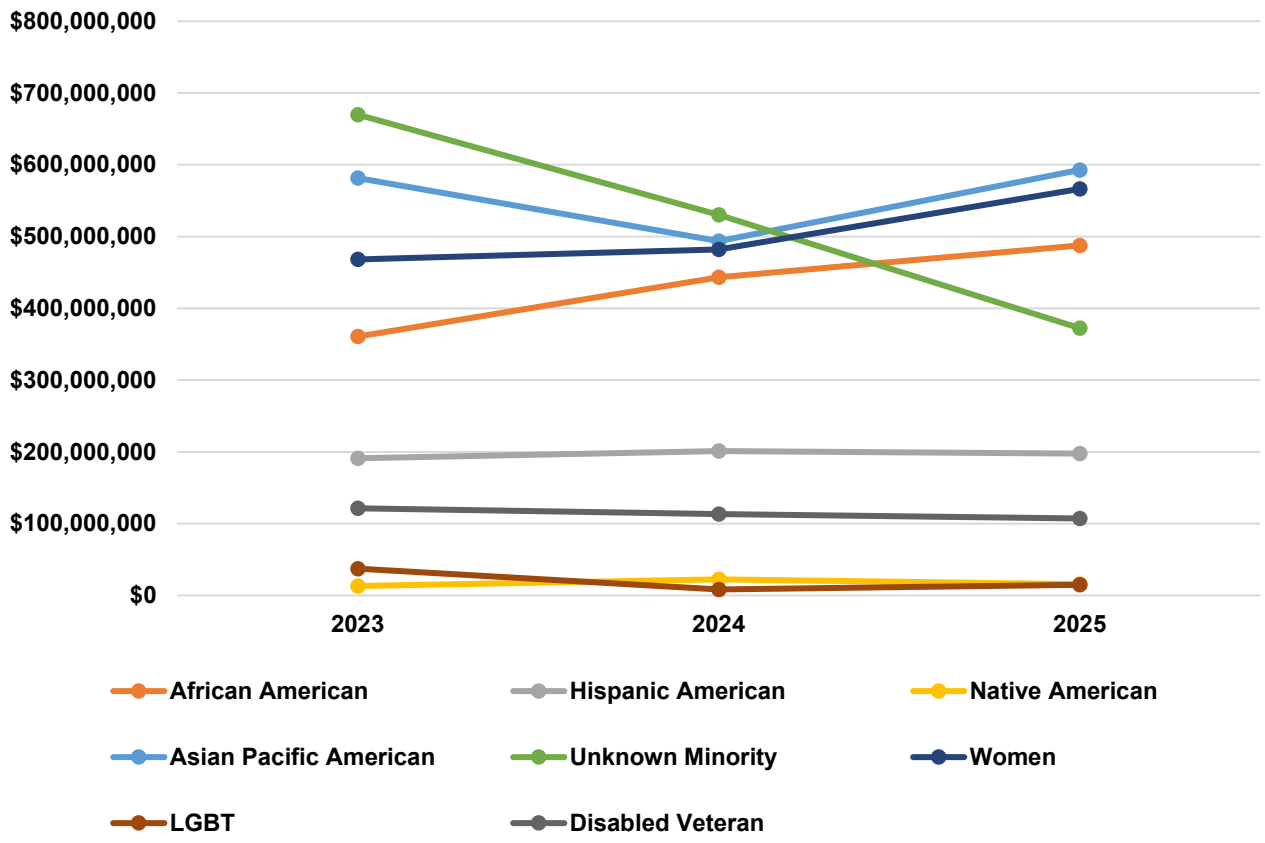
2023-2025 Total Diverse Spend (Individual Hospitals)

	2023	2024	2025
Total Reported Diverse Spend	$ 2,612,641,270	$ 2,494,149,333	$ 2,522,866,877
Total Procurement Spend	$ 43,020,027,103	$ 42,761,088,796	$ 50,038,110,739



2023-2025 Total Diverse Procurement (Individual hospitals)

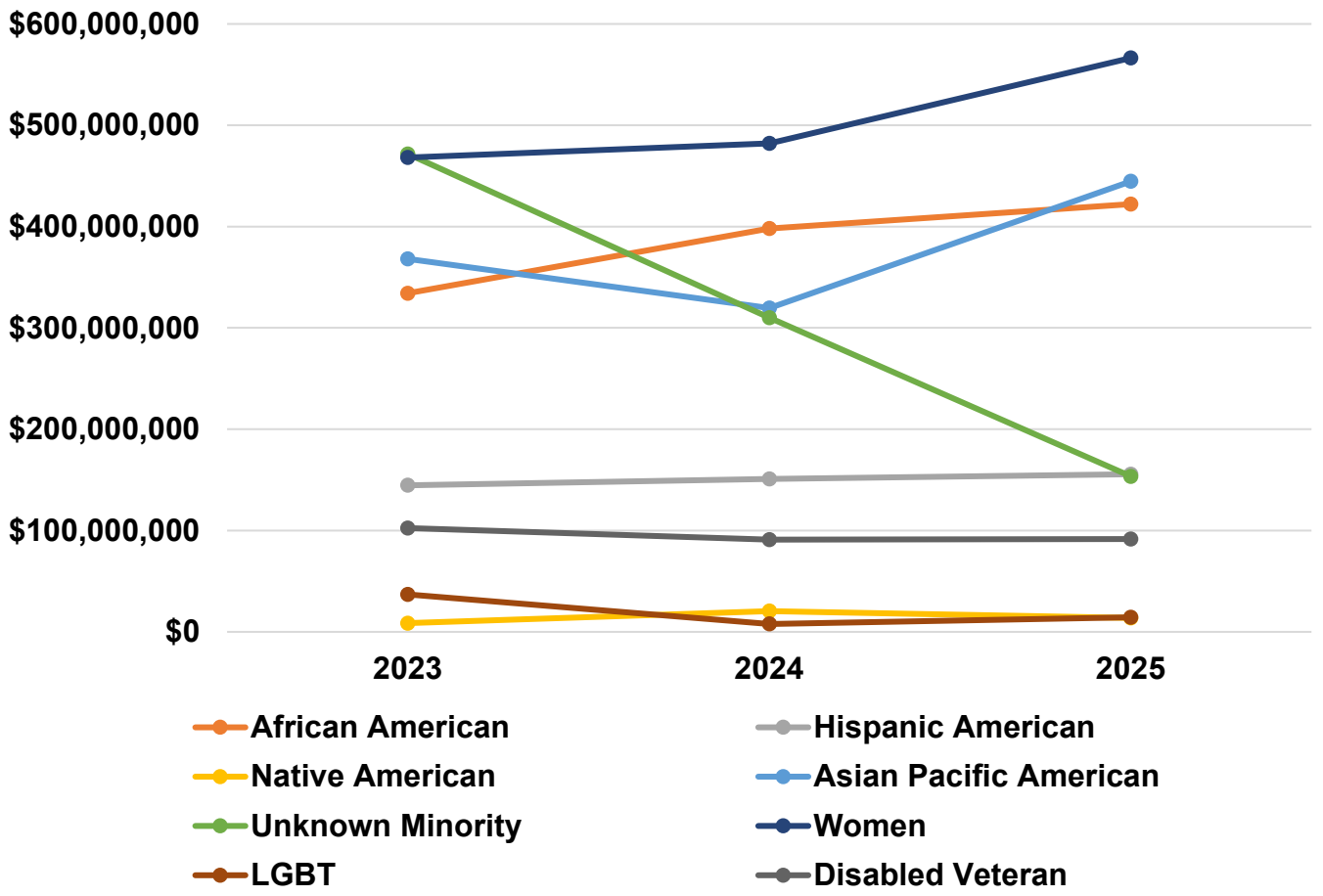
Total Diverse Procurement	2023	2024	2025
African American	$360,736,955	$ 443,184,154	$ 487,621,729
Hispanic American	$191,079,619	$ 201,125,292	$ 197,702,508
Native American	$13,176,663	$22,388,883	$15,677,622
Asian Pacific American	$581,604,138	$493,655,783	$ 592,776,849
Unknown Minority	$ 669,834,284	$530,040,286	$ 372,388,175
Women	$ 468,133,250	$ 482,225,151	$ 566,367,705
LGBT	$37,341,678	$ 8,338,666	$ 14,893,491
Disabled Veteran	$121,410,088	$ 113,541,104	$107,256,323



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

2023-2025 Tier 1 Comparison (Individual Hospitals)

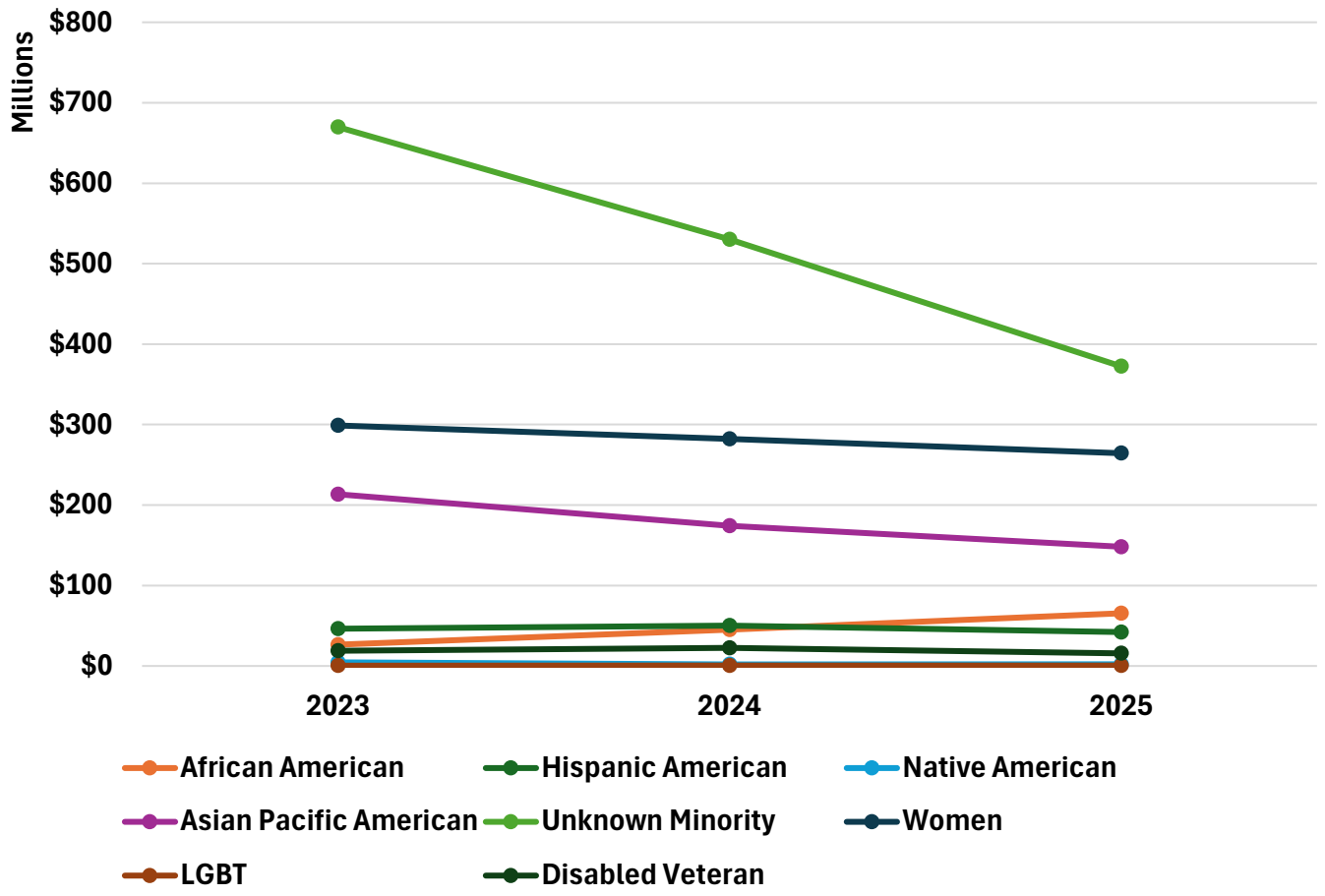
Tier 1	2023	2024	2025
African American	$ 334,233,342	$ 398,116,096	$ 422,158,360
Hispanic American	$ 144,639,639	$ 150,981,587	$ 155,556,677
Native American	$ 8,636,178	$ 20,456,227	$ 13,645,580
Asian Pacific American	$ 368,200,794	$ 319,585,172	$ 444,598,403
Unknown Minority	$ 471,744,359	$ 309,914,890	$ 153,547,819
Women	$ 468,133,250	$ 482,225,151	$ 566,367,705
LGBT	$ 36,937,798	$ 7,749,692	$ 14,461,910
Disabled Veteran	$ 102,439,065	$ 91,022,878	$ 91,573,099



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

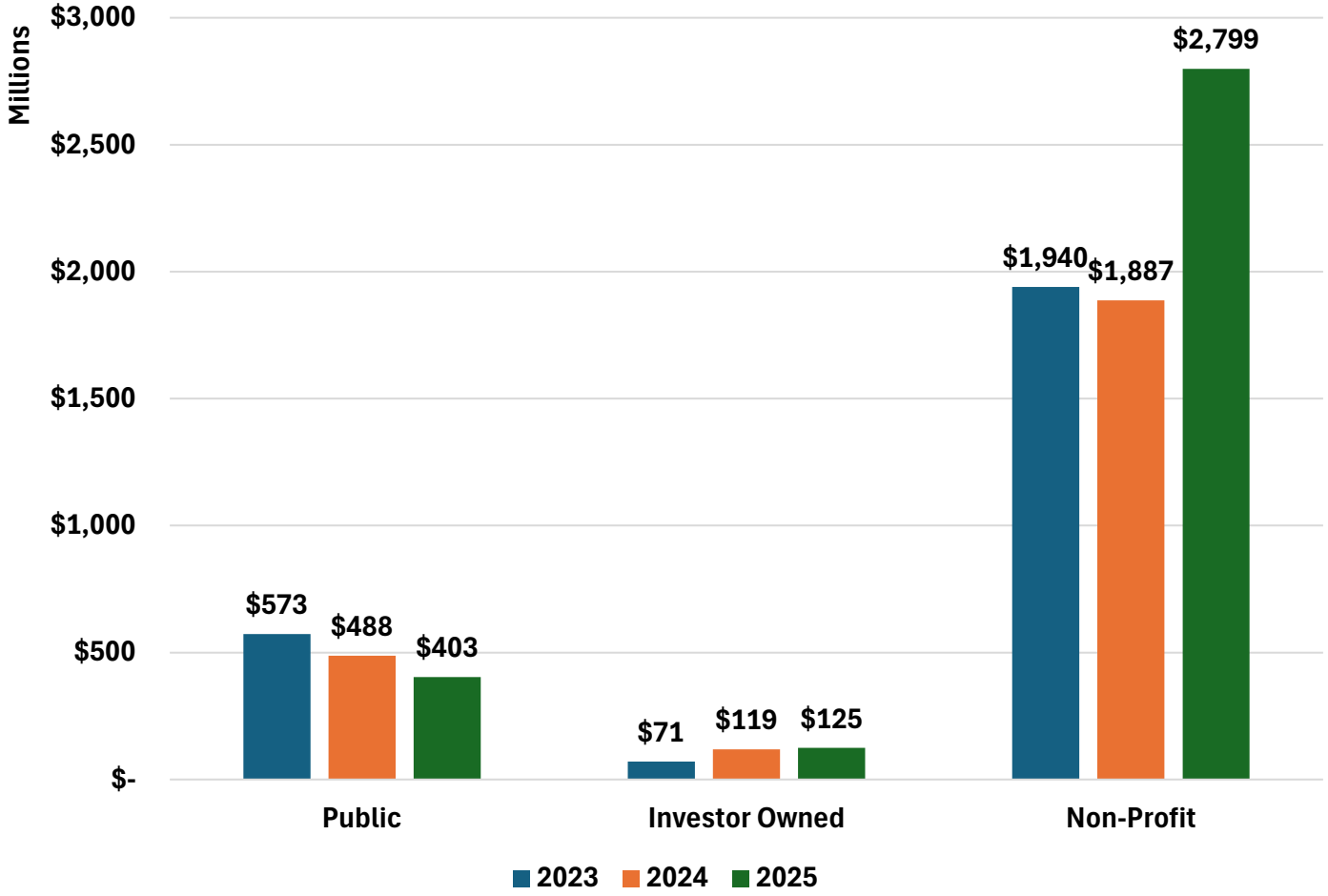
2023-2025 Tier 2 Comparison (Individual Hospitals)

Tier 2	2023	2024	2025
African American	$ 26,503,613	$ 45,068,058	$ 65,463,369
Hispanic American	$ 46,439,980	$ 50,143,705	$ 42,145,831
Native American	$ 4,540,485	$ 1,932,656	$ 2,032,042
Asian Pacific American	$ 213,403,344	$ 174,070,611	$ 148,178,446
Unknown Minority	$ 669,834,284	$ 530,040,286	$ 372,388,175
Women	$ 298,910,639	$ 282,373,733	$264,410,985
LGBT	$ 403,880	$ 588,974	$ 431,581
Disabled Veteran	$ 18,971,023	$ 22,518,226	$ 15,683,224



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

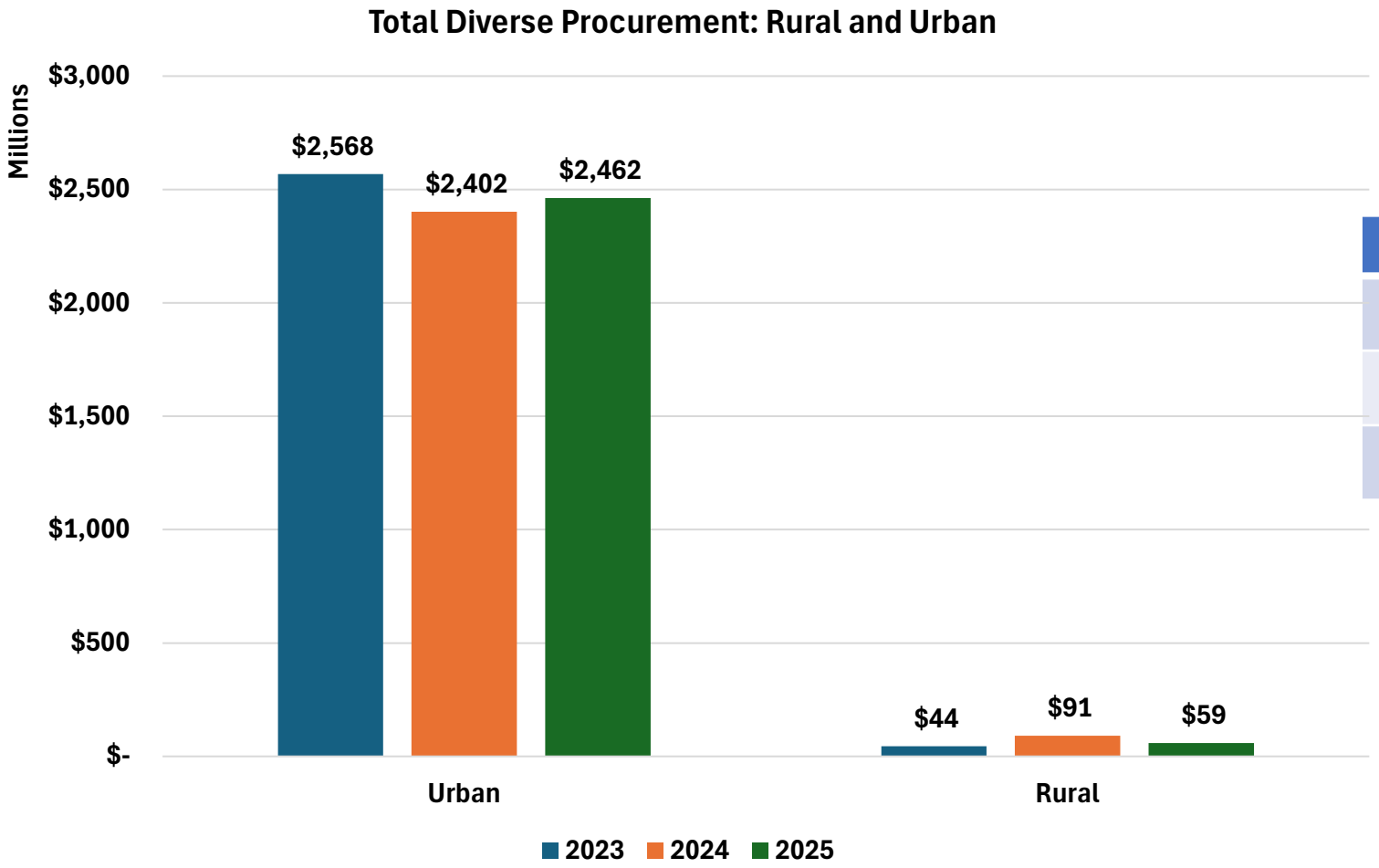
Total Diverse Procurement by Hospital Ownership Type (Individual Hospitals)



Year	Public	Investor Owned	Non-Profit
2023	$ 573,101,117 (55)	$ 70,661,446 (119)	$1,939,770,984 (197)
2024	$ 487,883,673 (71)	$ 118,976,756 (110)	$ 1,887,288,904 (192)
2025	$ 403,361,405 (56)	$124,886,948 (127)	$ 2,799,040,071 (196)

Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

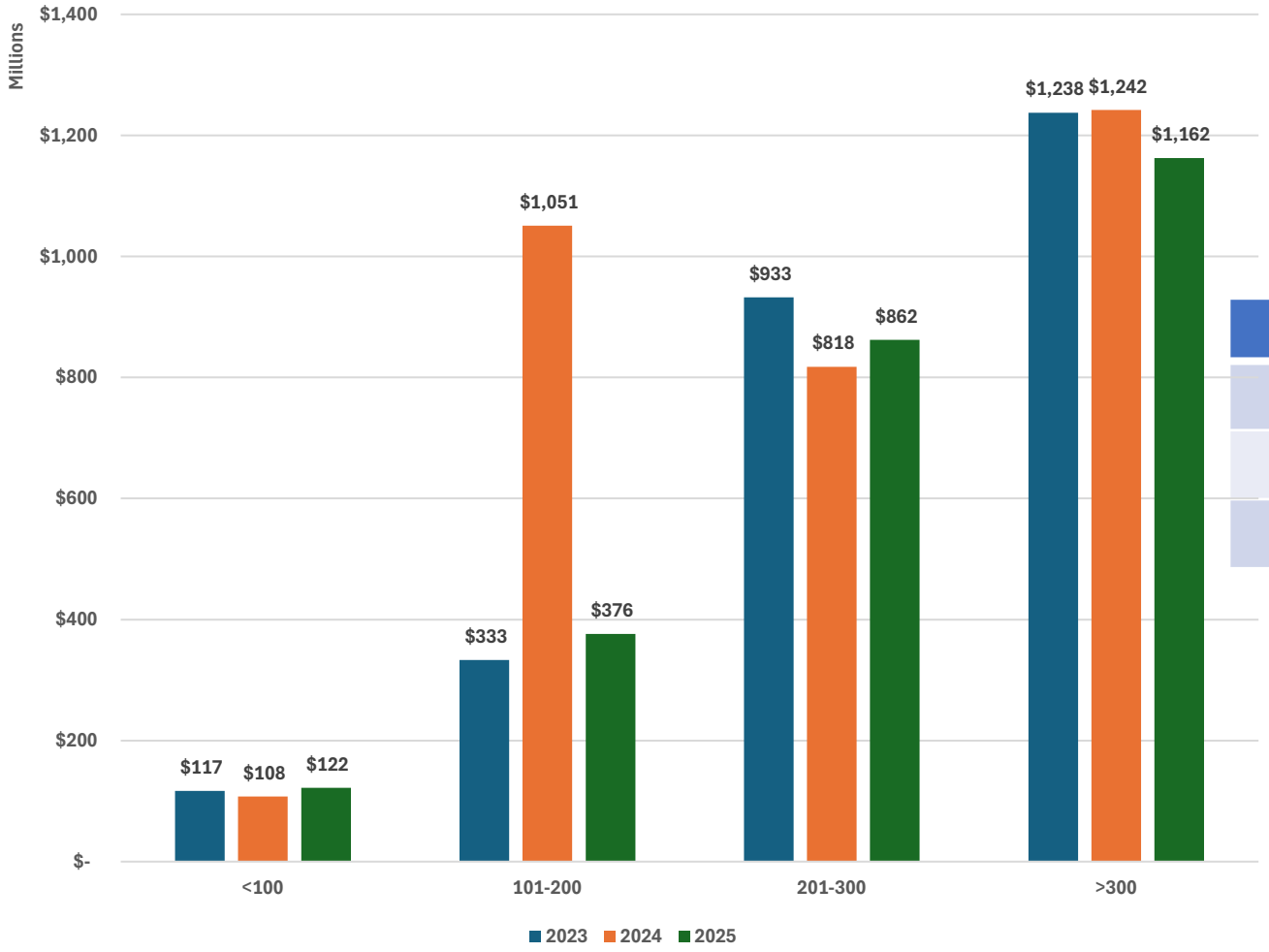
Total diverse procurement: Rural vs. Urban (Individual Hospitals)



Year	Urban	Rural
2023	$ 2,568,474,664 (319)	$ 44,166,606 (52)
2024	$ 2,401,876,008 (321)	$ 90,727,478 (51)
2025	$ 2,462,355,905 (325)	$ 59,434,345 (54)

Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

Total Diverse Procurement by Hospital Size (Licensed Bed Count) (Individual Hospital)



Year	<100	101-200	201-300	>300
2023	$ 116,884,531 (84)	$ 332,976,222 (115)	$ 932,502,747 (66)	$ 1,237,625,397 (106)
2024	$ 107,719,896 (89)	$ 1,050,738,127 (118)	$ 817,702,444 (61)	$ 1,242,094,295 (105)
2025	$ 121,987,223 (95)	$ 376,271,045 (116)	$ 862,220,953 (61)	$ 1,162,387,656 (107)

Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

2023-2025 Total Diverse Procurement: Data Key Findings

	2023	2024	2025	%
African American	$ 360,736,955	$ 443,184,154	$ 487,621,729	35%
Hispanic American	$ 191,079,619	$ 201,125,292	$ 197,702,508	3%
Native American	$ 13,176,663	$ 22,388,883	$ 15,677,622	19%
Asian Pacific American	$ 581,604,138	$ 493,655,783	$ 592,776,849	2%
Unknown Minority	$ 669,834,284	$ 530,040,286	$ 372,388,175	-44%
Women	$ 767,043,889	$ 764,598,884	$ 830,778,690	8%
LGBT	$ 37,341,678	$ 8,338,666	$ 14,893,491	-60%
Disabled Veteran	$ 121,410,088	$ 113,541,104	$ 107,256,323	-12%
Total Diverse Procurement	$ 2,612,641,270	$ 2,494,149,333	$ 2,522,866,877	-3%
Total Procurement	$ 43,020,027,103	$ 42,761,088,796	$ 50,038,110,739	16%

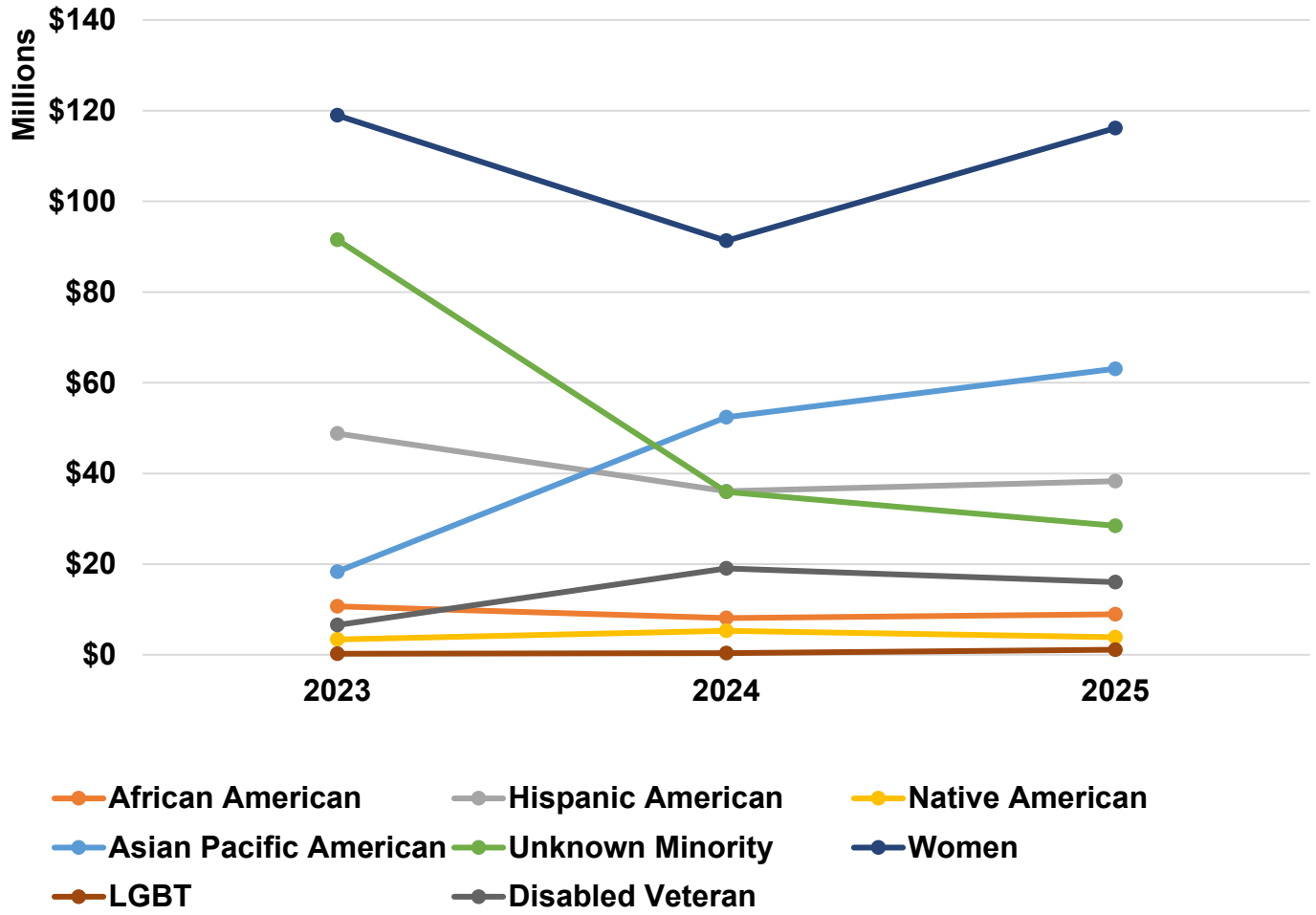
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2023 – 2025 Data Trends System/Regional Level

2023-2025 Total Diverse Spend (System-Level)

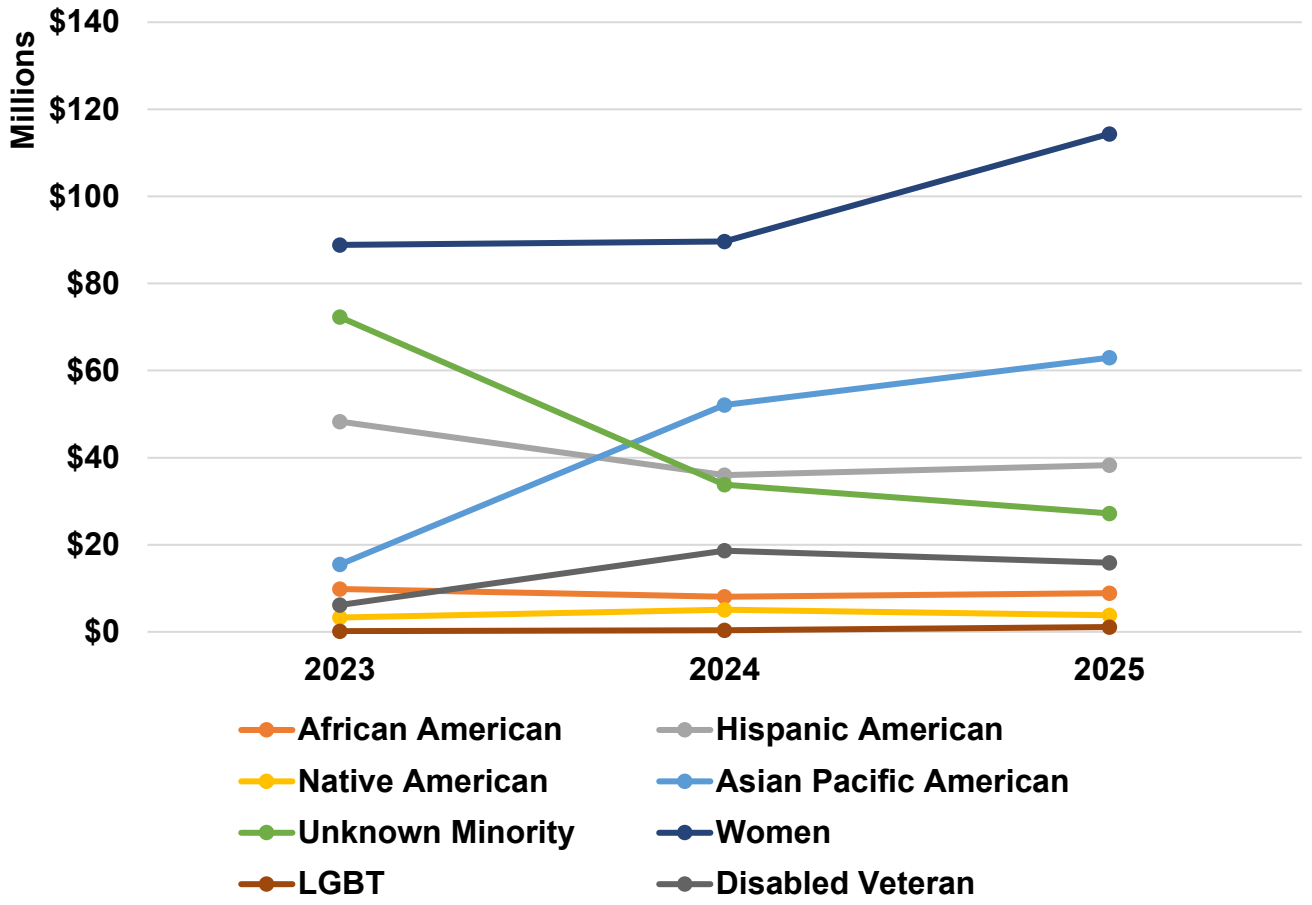
Total Diverse Procurement	2023	2024	2025
African American	$ 10,682,302	$ 8,091,950	$ 8,924,319
Hispanic American	$ 48,793,186	$ 36,074,010	$ 38,279,629
Native American	$ 3,378,482	$ 5,285,598	$ 3,880,990
Asian Pacific American	$ 18,335,210	$ 52,397,874	$ 63,077,072
Unknown Minority	$ 91,537,967	$ 35,948,470	$ 28,452,313
Women	$ 118,961,620	$ 91,285,509	$ 116,154,432
LGBT	$ 224,189	$ 390,840	$ 1,112,771
Disabled Veteran	$ 6,553,730	$ 19,044,064	$ 16,037,757



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2023-2025 Tier 1 Comparison (System-Level)

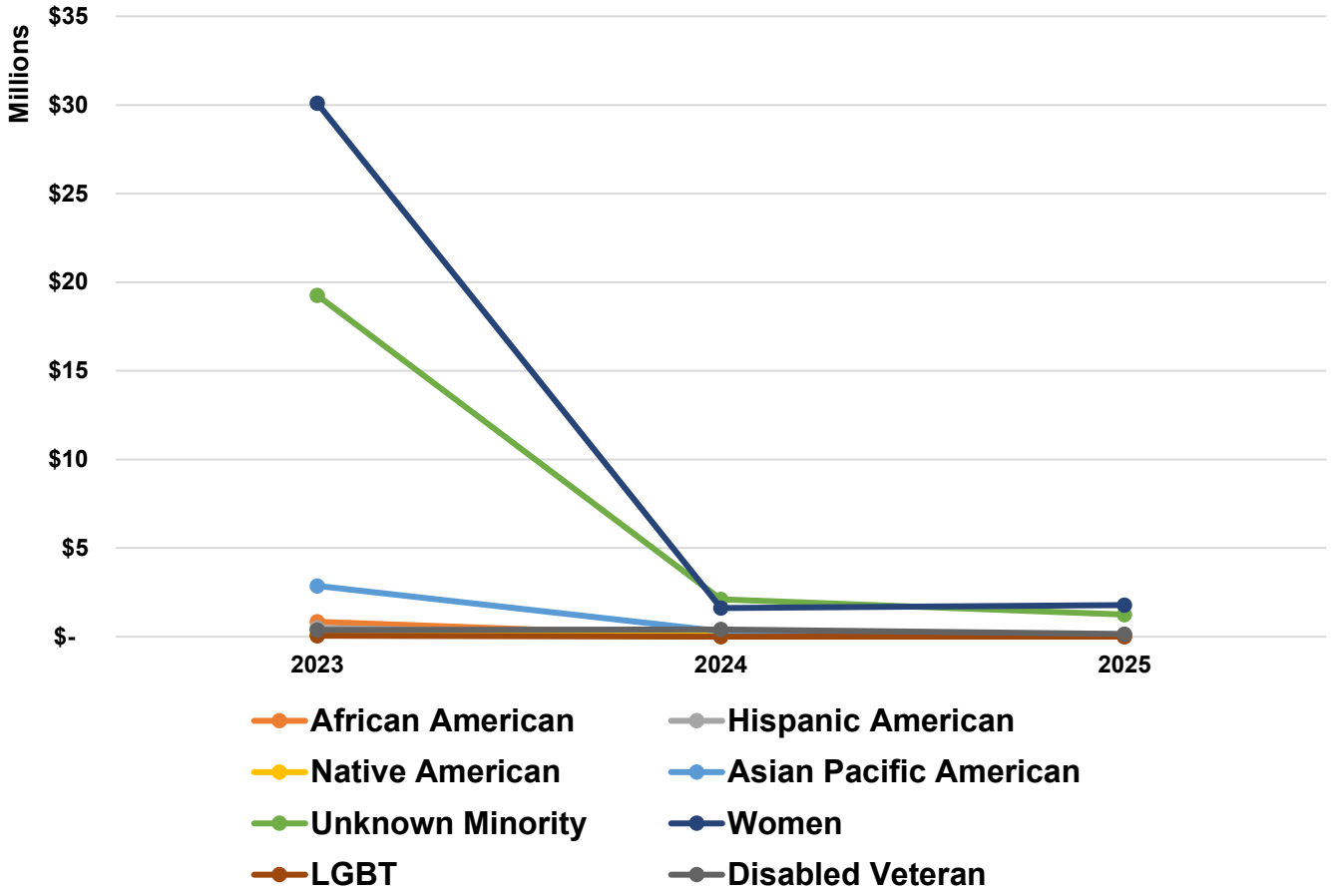
Tier 1	2023	2024	2025
African American	$ 9,841,351	$ 8,062,136	$ 8,854,990
Hispanic American	$ 48,289,996	$ 35,995,672	$ 38,265,666
Native American	$ 3,293,584	$ 5,088,857	$ 3,793,871
Asian Pacific American	$ 15,468,702	$ 52,095,109	$ 62,957,532
Unknown Minority	$ 72,283,331	$ 33,836,071	$ 27,202,462
Women	$ 88,866,136	$ 89,668,514	$ 114,366,339
LGBT	$ 167,896	$ 388,843	$ 1,110,468
Disabled Veteran	$ 6,168,527	$ 18,637,177	$ 15,884,469



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

2023-2025 Tier 2 Comparison (System-Level)

Tier 2	2023	2024	2025
African American	$ 840,951	$ 29,814	$ 69,329
Hispanic American	$ 503,190	$ 78,338	$ 13,963
Native American	$ 84,898	$ 196,741	$ 87,119
Asian Pacific American	$ 2,866,508	$ 302,765	$ 119,540
Unknown Minority	$ 19,254,636	$ 2,112,399	$ 1,249,851
Women	$ 30,095,484	$ 1,616,995	$ 1,788,093
LGBT	$ 56,293	$ 1,997	$ 2,303
Disabled Veteran	$ 385,203	$ 406,887	$ 153,288



Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

2023-2025 Total Diverse Procurement: Data Key Findings (System-Level)

	2023	2024	2025	%
African American	$ 10,682,302	$ 8,091,950	$ 8,924,319	-16%
Hispanic American	$ 48,793,186	$ 36,074,010	$ 38,279,629	-22%
Native American	$ 3,378,482	$ 5,285,598	$ 3,880,990	15%
Asian Pacific American	$18,335,210	$ 52,397,874	$ 63,077,072	244%
Unknown Minority	$ 91,537,967	$ 35,948,470	$ 28,452,313	-69%
Women	$ 118,961,620	$ 91,285,509	$ 116,154,432	-2%
LGBT	$ 224,189	$ 390,840	$ 1,112,771	396%
Disabled Veteran	$ 6,553,730	$ 19,044,064	$ 16,037,757	145%
Total Diverse Procurement	$ 172,727,147	$ 137,797,902	$ 142,614,323	-17%
Total Procurement	$ 9,461,956,269	$ 8,586,065,825	$ 10,010,814,633	6%

Data Note: If a diverse supplier identifies as more than one category, this data accounts for that spend in all categories. The "less duplicate" amount is not factored into this graph

Data Products

- All Previously Submitted Reports
  - All previously submitted Hospital Supplier Diversity Plans are available on our Open Data Portal (ODP). You will find datasets for all years beginning with 2020 reporting year.

- Hospital Supplier Diversity Plans Webpage

- Hospital Supplier Diversity Reporting Pivot Table
  - The Supplier Diversity Reporting Pivot table was created to provide the public and stakeholders with a clear, interactive view of California's Hospitals procurement data over the last three reporting periods (2023-2025). The data is illustrated through charts and graphs can be broken down by specific categories and filters, allowing for a more comprehensive view of California's Hospitals.
- Supplier Diversity in California Hospital Procurements, 2023-2025
  - This visualization product was created to give data users an accessible and interactive view into California's hospital procurement data for the previous three reporting periods. The data is displayed using charts and graphs that may be filtered by hospital name, hospital type, geography, and whether the hospital requires businesses to be certified. This tool is offered solely for informational reasons and contains data reported on the Individual Hospital Supplier Diversity Plan for informational purposes.

Additional Resources

- Hospital Supplier Diversity Reporting Program website.
- Reporting Regulations.
- View previously submitted reports here.
- Submission portal HDC System.
- If you have any questions or concerns, please contact us email supplier.diversity@hcai.ca.gov or via phone at (916) 326-3830.
- To receive email updates regarding the program, please subscribe.

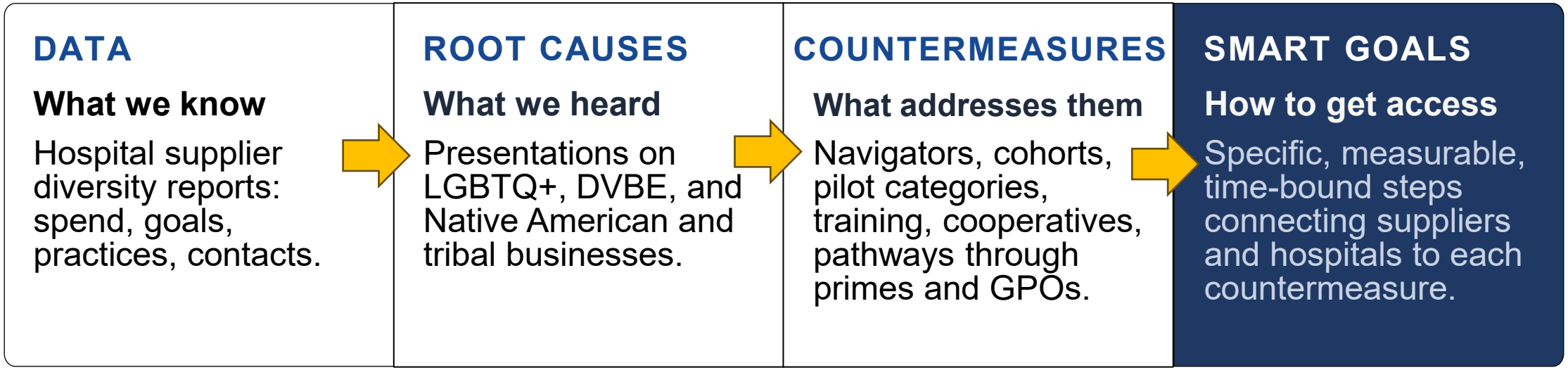
Commission Member Discussion

Public Comment

Agenda Item 5: Targeted Outreach Strategy Development

Baljeet Sangha, Pain and Rehabilitative Consultants Medical Group, HSDC Chair, Veronica Guzman, Manager, Governance and Outreach Team, HCAI (or designees)

The approach – SMART Goals



Feedback loop: what suppliers tell us at events and what hospitals report feed the next round of countermeasures.

HCAI's Role Under the HSD Statutes (HSC §§ 1339.85 - 1339.89)

HCAI can

- Publish hospital supplier diversity plans and review plans for completeness (§1339.87(d), (f))
- Provide outreach and assistance to hospitals, manufacturers, vendors, and GPOs to increase hospital diverse procurement (§1339.88(f))
- Provide outreach and assistance to diverse business enterprises seeking to be hospital supplier (§1339.88(g))

HCAI does not

- Set spend targets, set-asides, or purchasing goals for hospitals
- Assign navigators or staff inside hospitals, or operate training and mentorship programs
- Direct how hospitals issue solicitations
- Broker individual supplier – hospital contracts

Ideas that would require mandates or new programs are delivered as voluntary practices or as links to partner programs that already exist.

The Integrated Plan

Root Cause	Countermeasure	Where it lands
No one to guide a supplier through procurement	Navigator-style support	Guidelines item 7; resource bank
Suppliers lack sponsors and peers	Sponsorship and mentorship cohorts	Guidelines item 20; resource bank
Hospitals are risk-averse about new suppliers	Pilot categories (start small, scale)	Guidelines new item 5
Primes and GPOs control distribution	Prime vendor, GPO, and cooperative pathways	Guidelines items 4 and 16; resource bank
Diversity staff aren't the decision-makers	Connect with decision-makers	Guidelines item 21
Hospitals can't find qualified diverse suppliers	Verified supplier database	Supplier Clearinghouse – accepts existing third-party certifications
Compliance, credentialing, RFP hurdles	Readiness training	Guidelines item 6; resource bank
Minimal outreach to Native suppliers	Native supplier training and outreach	Guidelines item 18; resource bank
No local or regional opportunity	Local and regional connection	Guidelines items 13 and 18; resource bank
Trust gap	Recognition and success stories	Guidelines item 23 (existing)

Resource Bank for HCAI Website

Get Certified

NGLCC, DGS SB/DVBE, NMSDC, WBENC, Disability:IN; CPUC Supplier Clearinghouse

Get Ready

AICC APEX counseling, GGBA readiness workshops, VIB and DGS webinars

Mentorship/Networks

VIB Veteran 2 Veteran, NGLCC mentorship, GGBA peer groups, chamber events

Pathways

Prime vendor and distributor examples, cooperative purchasing, GPO diverse supplier programs

Hospital-side examples

Hospital supplier diversity reports – goals, practices, contacts

HCAI Resources

Voluntary Guidelines, 2022 Recommendations, HSD data visualizations

How We Reach Suppliers

Hospital Reports and Contacts

- **Reaches**: Every supplier who looks at HCAI's hospital reports.
- **Serves**: Awareness, connection
- Communicate what hospitals report: Who reports, what they buy, who to contact

Resource Bank

- **Reaches**: Suppliers who aren't in the room
- **Serves**: Readiness, awareness
- Six categories by what a supplier needs to do next. Aiming to go live Q2 2027.

Partner Events

- **Reaches**: Suppliers who are in the room
- **Serves**: Awareness, connection
- Panel or table, hospital buyers present where possible, QR code at every table

HCAI Supplier Clearinghouse

- **Reaches**: Hospitals looking for verified suppliers
- **Serves**: Connection
- Verified status; accepts existing third-party certifications

2027 Outreach: Where We'll Be

QTR	Funded event	Role	Who	Date & Location
Q1	Hold budget — no events on the list	—	—	
Q2	California Hispanic Chambers of Commerce	Panel + table	Minority owned Business'; HCAI staff	**TBD
Q3	LGBTQ Procurement Forum	Table; attend	HCAI staff; LGBTQ representative	**Projected for August 30th Location TBD
Q4	CPUC Small & Diverse Business Expo + GO 156 En Banc	Panel + table	DVBE representative; HCAI staff	October 5, 2027, Carson Event Center - Carson, CA

Measuring Success on Both Sides

Hospital Side – Participation

What hospitals report

- Plans filed and complete
- Tier I and II spend reported
- Procurement contacts published and current

Supplier Side – Exposure

What suppliers show

- How many responded to the survey
- How many are certified or working on it
- How many have approached a California hospital
- How many knew hospitals report to HCAI

How supplier side is measured: the QR code at each table opens with a brief survey, with respondents receiving the resource bank links that match their answers, with an option to sign up for HSDC updates.

Timeline – Next Steps

1

Voluntary Guidelines

May 5, 2027: Proposed edits presented for discussion and vote.

2

Supplier Clearinghouse

Q1 2027: Targeting Clearinghouse to launch; verified diverse-business status searchable.

3

Resource Bank

Q2 2027: Partner-reviewed links live on HSDC webpage

Commission Member Discussion

Public Comment

Agenda Item 6: Next Meeting Topics

Baljeet Sangha, Pain and Rehabilitative Consultants Medical Group, HSDC Chair (or designee)

Commission Member Discussion

Public Comment

Agenda Item 7: Public Comment

Baljeet Sangha, Pain and Rehabilitative Consultants Medical Group, HSDC Chair (or designee)

Commission Member Discussion

Public Comment

Agenda Item 8: Adjournment

Baljeet Sangha, Pain and Rehabilitative Consultants Medical Group, HSDC Chair (or designee)