

Health Care Affordability Advisory Committee Meeting

June 16, 2025





Welcome, Call to Order, and Roll Call



Agenda

- 1. Welcome and Call to Order
- 2. Executive Updates Elizabeth Landsberg, Director; Vishaal Pegany, Deputy Director
- **3. Update on Measuring Hospital Spending** Vishaal Pegany; CJ Howard, Assistant Deputy Director; Andrew Feher, Research and Analysis Group Manager
- 4. Update on Cost and Market Impact Review Program Brian Kearns; Assistant Chief Counsel
- **5. Update on Behavioral Health Definition and Investment Benchmark** *Margareta Brandt, Assistant Deputy Director; Debbie Lindes, Health Care Delivery System Group Manager*
- 6. Baseline Report Briefing Vishaal Pegany, CJ Howard; Andrew Feher
- 7. General Public Comment
- 8. Adjournment





Executive Updates

Elizabeth Landsberg, Director Vishaal Pegany, Deputy Director



Health Affairs: Hospital Capital Expenditures

Hospital market dynamics: positive feedback loop in hospital prices related to capital expenditures



EXHIBIT 4

Change in average prices in US hospitals, by capital expenditure decile, from 2012 to 2019 Change in average hospital price 0.60 —



SOURCE Authors' analysis of data from the Healthcare Cost Report Information System and the Health Care Cost Institute. **NOTES** The change in average hospital prices was estimated using regression analysis. Hospital prices are measured in units of a price index. For reference, a price index value equal to 1.00 corresponds to the average national hospital price in 2012. The dots indicate the value of that index in 2019. Vertical bars represent 95% confidence intervals (details are in appendix C; see note 15 in text). Capital expenditure categories are defined based on hospital deciles in the capital expenditure distribution.

Beaulieu, N., Hicks, A., Chernew, M. (2025, May 5), Hospital Capital Expenditures Associated With Prices And Hospital Expansion Or Withering, 2010-19. *Health Affairs*, VOL. 44, NO. 5, <u>https://www.healthaffairs.org/doi/epdf/10.1377/hlthaff.2024.01172</u>



Health Affairs: Rhode Island Affordability Standards Affected groups Aggregate impact per year, \$ millions

In 2010, Rhode Island began limiting how much hospitals could increase prices. The state's affordability standards were associated with the following outcomes:

- Across the fully insured and self-insured markets, hospitals saw a 9.1% average price drop between 2010 and 2022 relative to comparison states.
- Average annual \$449 relative reduction in fully insured premiums

The estimated aggregate impact included:

- Decrease of \$87.7 million in annual premium and out-of-pocket spending for the fully insured market
- Increase of \$30.7 million in annual spending for the self-insured market
- Decrease of \$158.3 million in annual hospital commercial revenue

Affected groups	Aggregate impact per year, \$ millions
Fully insured segment	
Employer premiums	-64.1
Member premiums	-20.8
Out-of-pocket spending	-2.9
Total	-87.7
Self-insured segment	
Employer premiums	27.2
Member premiums	8.8
Out-of-pocket spending	-5.3
Total	30.7
Statewide hospital commercial revenue	-158.3

SOURCE Authors' analysis of data from the Health Care Cost Institute, 2012–22; Healthcare Cost and Utilization Project, 2010–22 (accessible from the Agency for Healthcare Research and Quality's HCUPNet online data tool); National Association of Insurance Commissioners, 2010–22 (accessed from the Mark Farrah Associates Health Coverage Portal); and Medical Expenditure Panel Survey–Insurance Component, 2010–22. NOTES The impact statistics presented here are calculated from values of various parameters derived from the sources listed above. Appendix exhibit A14 matches sources to specific parameters; calculation methods are presented in the appendix section, "Calculations related to the impact of the affordability standards" (see note <u>9</u> in text).

Source: Ryan, A., Whaley, C., Fuse Brown, E. Radhakrishnan, N., Murray, R. (2025, May 5), Rhode Island's Affordability Standards Led To Hospital Price Reductions And Lower Insurance Premiums. *Health Affairs*, VOL. 44, NO. 5 <u>https://www.healthaffairs.org/doi/full/10.1377/hlthaff.2024.01146</u>



Payment to Cost Ratio (PTCR) Coding Correction

Specific to the methodology for identifying high-cost hospitals:

- PTCRs were originally calculated using Python code. In mid-May, OHCA staff created Stata code to calculate PTCRs and found that the resulting output differed from those that had previously been shared publicly.
- Upon further investigating the source of the discrepancy, OHCA noticed that, of the 75 hospital revenue centers referenced in HCAI's Hospital Annual Financial Disclosure Reports, one revenue center, Therapeutic Radiology, was inconsistently included in the original Python code.
- OHCA staff and consultants met in late May 2025 to confirm the initial oversight.
- Upon recalculating the PTCRs for Comparable hospitals for the years 2018-2022, including all 75 revenue centers, OHCA found that the set of hospitals deemed high-cost did not change, nor did the proposed sector target value for those high-cost hospitals.
- In addition, OHCA updated the publicly available hospital-level dataset on its website, which can be found on our <u>Data and Reports</u> page.
- Slides in the appendix summarize how previously reported PTCRs differ from the updated PTCRs based on a complete accounting of all hospital revenue centers.



Pharmaceuticals & Affordability



Pharmaceuticals are a cost driver

Nominal and inflation-adjusted per capita spending on retail prescription drugs, 1960-2021



Source: KFF analysis of National Health Expenditures Accounts (NHEA) • Get the data • PNG

Peterson-KFF Health System Tracker





The High Cost of Drugs Poses a Barrier to Medication Adherence



Sources: Medication Adherence Rates Chart: Kirzinger, Ashley, et al. "Public Opinion on Prescription Drugs and Their Prices." *Kaiser Family Foundation*, 4 Oct. 2024, <u>www.kff.org/health-costs/poll-finding/public-opinion-on-prescription-drugs-and-their-prices/</u>. Patient Adherence Cycle: McGuire, M., & Iuga, A. (2014). Adherence and health care costs. *Risk Management and Healthcare Policy*, *7*, 35–44. https://doi.org/10.2147/rmhp.s19801

Complex Pharmaceutical Distribution and Payment Systems The U.S. Pharmacy Distribution and Reimbursement System for

Patient-Administered, Outpatient Prescription Drugs



Source: Fein, Adam J. "Follow the Dollar: The U.S. Pharmacy Distribution and Reimbursement System." *Drugchannels.net*, 3 Feb. 2016, www.drugchannels.net/2016/02/follow-dollar-us-pharmacy-distribution.html.



Multiple and Systemic Drivers of High Costs

- Research and Development Costs
- Rebates
- Lack of transparency
 - Introduction of non-rebate, nonspread pricing fees by pharmacy benefit managers (PBMs)
- Concentration and vertical integration in PBM & wholesaler markets
- Anti-competitive practices like evergreening, product hopping, patent thickets, pay-for-delay, rebate walls
- New high utilization/high-cost drugs
 - GLP-1s
 - Cell and Gene Therapies



PBM = pharmacy benefit manager; GPO = group purchasing organization; LTC = long-term care

- 2. Synergie is a buying group focused on medical benefit drugs. Its ownership includes the Blue Cross Blue Shield (BCBS) Association, Prime Therapeutics, Elevance Health, and other independent BCBS health plans.
- 3. Prime Therapeutics Pharmacy was previously known as Magellan Rx Pharmacy. Prime's clients have the option to use Express Scripts for mail/specialty pharmacy services.
- 4. In 2022, Cigna invested \$2.7 billion for an estimated 14% ownership stake in VillageMD. In 2024, it wrote down the full value of this investment. Walgreens Boots Alliance owns a majority of VillageMD.
 - 5. Centene began outsourcing its PBM operations to Express Scripts in 2024. In 2023, Centene rebranded its Envolve Pharmacy Solutions pharmacy benefit subsidiary as Centene Pharmacy Services. 6. CVS Caremark provides certain PBM services to CarelonRx business. CarelonRx also sources formulary rebates from—and has a minority interest in—Zinc Health Services, which is a subsidiary of CVS Health. Source: The 2025 Economic Report on U.S. Pharmacies and Pharmacy Benefit Managers, Exhibit 261. Exhibit does not Illustrate every subsidiary business operated by each company.

DRUG CHANNELS INSTITUTE An HMP Global Company

Source: Fein, Adam J. "Mapping the Vertical Integration of Insurers, PBMs, Specialty Pharmacies, and Providers: DCI's 2025 Update and Competitive Outlook." *Drugchannels.net*, 9 Apr. 2025, www.drugchannels.net/2025/04/mapping-vertical-integration-of.html.



^{1.} Prime Therapeutics sources formulary rebates from—and has a minority ownership interest in—Ascent Health Solutions, which is part of Cigna's Evernorth segment.

What HCAI is Doing



Pharmaceutical References in OHCA Statute

Statutory Requirements

Legislative Intent

It is the intent of the Legislature to analyze cost and quality trends in the pharmaceutical sector, study the impact of drug prices and pharmaceutical market failures on affordability, and inform policy interventions to improve competition and lower consumer costs.

Definitions

"Total health care expenditures" means all health care spending in the state by public and private sources, including: (5) Pharmacy rebates and any inpatient or outpatient prescription drug costs not otherwise included in this subdivision.

Board Responsibilities

(c) The director shall present to the board for discussion all of the following:

(6) Factors that contribute to cost growth within the state's health care system, including the pharmaceutical sector.



Pharmaceutical References in OHCA Statute

Statutory Requirements

Data Collection Requirements

The office shall obtain from the Department of Managed Health Care and the Department of Insurance information about health care services plans...The information shall include, but not be limited to... (v) Prescription drug costs consistent with Section 1367.243 and Article 6.1 (commencing with Section 1385.001) of Chapter 2.2 of Division 2 of this code and Section 10123.205 of the Insurance Code.

Establishment and Duties of OHCA

(c) The office shall do all of the following:

(5) Analyze cost and quality trends for drugs covered by pharmaceutical and medical benefits. The office shall consider the data in the reports required pursuant to Section 1367.243 and Section 10123.205 of the Insurance Code and pharmaceutical data reported in the Health Care Payments Data Program, established pursuant to Chapter 8.5 (commencing with Section 127671).

Reporting Requirements

Any analysis of cost trends in the pharmaceutical sector shall account for the effect of drug rebates and other price concessions in the aggregate, without disclosing any product- or manufacturer-specific rebate or price concession information, and without limiting or otherwise affecting the confidential or proprietary nature of any rebate or price concession agreement.



Pharmaceutical References in OHCA Statute

Statutory Requirements

Establishment and Duties of OHCA

(c) The office shall do all of the following:

(12) Review and evaluate consolidation, market power, and other market failures through cost and market impact reviews of mergers, acquisitions, or corporate affiliations involving health care service plans, health insurers, hospitals, physician organizations, pharmacy benefit managers, and other health care entities.

Monitor Trends

The office shall monitor cost trends, including conducting research and studies on the health care market, including, but not limited to, the impact of consolidation, market power, venture capital activity, profit margins, and other market failures on competition, prices, access, quality, and equity. ...the office shall promote competitive health care markets by examining mergers, acquisitions, corporate affiliations, or other transactions that entail a material change to ownership, operations, or governance structure involving health care service plans, health insurers, hospitals or hospital systems, physician organizations, providers, pharmacy benefit managers, and other health care entities. The office shall prospectively analyze those transactions likely to have significant effects, seek input from the parties and the public, and report on the anticipated impacts to the health care market.



OHCA is Building Analytical Capacity for Pharmaceutical Policy Research and Analysis

Spending Target Analysis & Support

- **Public Reporting:** Analysis of current spending trends and significant drivers of increased spending.
- **Progressive Enforcement:** Considering high-cost drugs as a potential reasonable factor for exceeding spending target.

Research and Analysis of the Pharmaceutical Market

- Supporting state efforts to enable Californians to afford and access the medications they need for healthy lives.
- Data analysis and research, including review of best practices in other states that make drugs more affordable and accessible.
- •Recommend policy actions on the pharmaceutical sector in forthcoming annual reports.



Using Data to Inform Work on Pharmaceutical Sector

OHCA is using data to identify and address strategies for drug access and affordability issues in California. These data sources include:

- Medi-Span data to track Wholesale Acquisition Cost (WAC) and Average Wholesale Price (AWP) for drugs.
- Healthcare Payments Data (HPD) to assess diabetes prevalence by geographic region.
- Board of Pharmacy data to identify pharmacy closures and potential pharmacy deserts.
- American Community Survey (ACS) census data to assess social determinants of health and identify vulnerable populations.
- Data from HCAI's Prescription Drug Cost Transparency Program program on list price increases
- SB17 reporting on high-cost and high-utilization drugs from the Department of Managed Health Care

If enacted, the Governor's May Revise PBM reform proposal would add PBM data to the HPD, including:

- Drug cost and spending information
- Rebate information
- PBM payments to PBM-owned pharmacies
- Prescription counts
- Distribution channel information



CalRx[®]: State-powered market intervention for better drug affordability and access

- The California Affordable Drug Manufacturing Act of 2020 empowered California to enter into partnerships resulting in the production, procurement, or distribution of generic drugs and sell them at a low cost.
- Target areas are drugs where the U.S. health care system has failed to lower drug costs, even when a generic or biosimilar medication is available.
- All CalRx[®] pricing is clear, transparent, based on actual costs, and doesn't include rebates (other than federally mandated ones).



Reproductive

Health Stockpile



CalRx[®] Biosimilar Insulin Initiative



CalRx[®] Naloxone Access Initiative



CalRx[®] Insulin Dashboard

- Using HPD data, ACS census data (2022), and pharmacy location data from the Board of Pharmacy, HCAI created a visualization to map vulnerable populations by county and zip code to inform the Civica/CalRx[®] insulin distribution strategy.
- When Civica/CalRx[®] insulins are available, HCAI will work with stakeholders in these areas to identify strategies to improve insulin access. This could include:
 - o Alternative distribution methods.
 - Partnering with local community health organizations.
 - Direct-to-consumer (DTC) and mail-order options.



The CalRx Insulin dashboard uses data from the following sources: diabetes prevalence data from the HPD, demographic data from the ACS Census data (2022), and pharmacy locations from the California Board of Pharmacy.



HCAI Prescription Drug Cost Transparency Data Reporting: SB 17

Effective 2019, SB 17 required prescription drug manufacturers to submit:

- 60-day advance notice to purchasers of wholesale acquisition cost (WAC, or "list price") increases for drugs with WAC increase above 16 percent over three years and information about those WAC increases to HCAI.
- Three-day advance notice to HCAI of the introduction of new drugs to market for drugs above the threshold set for a specialty drug under Medicare Part D (\$950 per month in 2024) per course of treatment and additional information about those new drugs.



HCAI Prescription Drug Cost Transparency Data Reporting: SB 17

- HCAI has published 7,500 reports in total from 2019 through 2023. Here report means specified prescription drug cost information that is required to be filed under SB 17 by National Drug Code.
- In addition to making the information collected public on the HCAI website, HCAI takes the additional step of producing online reports with interactive visualizations from the data.
- Data visualizations include:
 - Cumulative Wholesale Acquisition Cost (WAC) Price Increases from 2019 to current year¹
 - Current Year WAC Price Increases²
 - New prescription drugs introduced to market in California with a WAC that exceeds the Medicare Part D specialty drug cost threshold³

3. https://hcai.ca.gov/visualizations/drugs-introduced-to-market/



^{1.} https://hcai.ca.gov/visualizations/wholesale-acquisition-cost-wac-increase-report-data-cumulative/

^{2.} https://hcai.ca.gov/visualizations/wholesale-acquisition-cost-wac-increase-report-data-current-year/

HCAI Prescription Drug Cost Transparency Data Reporting: HPD

- HCAI collects healthcare claims and encounters from payers as part of the Healthcare Payment Data (HPD) Program, California's All-Payer Claims Database.
- For fee-for-service prescription drug costs in the commercial market in 2021, HCAI data shows the monthly median out-of-pocket cost for the 25 prescription drugs with the highest monthly median out-of-pocket cost ranged from \$150 to \$250 for all drugs reported. The range was \$50 to \$190 for generic drugs.
- Later this year, HPD will begin collecting pharmacy rebate information from payers as part of the Non-Claims Payments expanded data collection.



Slide Formatting



Indicates items that the Advisory Committee provides input or recommendations on based on statute and other areas as requested by the Board or OHCA.





Public Comment





Update on Measuring Hospital Spending

Vishaal Pegany, Deputy Director CJ Howard, Assistant Deputy Director Andrew Feher, Research and Analysis Group Manager



Measuring Hospital Spending Using Hospital Revenue





Terminology: Inpatient and Outpatient Intensity

This slide defines key terminology related to measuring healthcare service complexity in inpatient and outpatient settings. Both the Case Mix Index and Outpatient Intensity Adjustment serve as indicators of the relative complexity and resource demands of the services provided.

Case Mix Index (CMI)	Measures the average severity, complexity, and resource needs of inpatient hospital services . Collected from the Patient Discharge Dataset.
Outpatient Intensity Adjustment (OIA)	Refers to the relative complexity and resource utilization across different types of outpatient services .



1. OHCA's Approach to Measuring Inpatient Hospital Spending



Applying CMI to Inpatient Discharges





Example: Inpatient Measurement Approach

CMAD = Total inpatient (IP) discharges * CMI

Example: 1,400 inpatient discharges * 1.25 CMI = 1,750 Case Mix Adjusted Discharges



Example: \$35 million Inpatient NPR÷ 1,750 CMADs = \$20,000 Inpatient NPR per CMAD



2. OHCA's Approach to Measuring Outpatient Hospital Spending



Terminology: Inpatient and Outpatient Intensity

This slide defines key terminology related to measuring healthcare service complexity in inpatient and outpatient settings. Both the Case Mix Index and Outpatient Intensity Adjustment serve as indicators of the relative complexity and resource demands of the services provided.

Case Mix Index (CMI)	Measures the average severity, complexity, and resource needs of inpatient hospital services . Collected from the Patient Discharge Dataset.	
Outpatient Intensity Adjustment (OIA)	Refers to the relative complexity and resource utilization across different types of outpatient services .	



Today's Focus of

Discussion

Example: Outpatient Measurement Approach

Adjusted Outpatient Visits = Total outpatient (OP) visits * OIA

Example: 10,000 outpatient visits * 1.3 OIA = 13,000 Adjusted Outpatient Visits

 $OP Net Patient Revenue (NPR) perAdjusted Outpatient Visits = \frac{OP NPR}{Adjusted Outpatient Visits}$

Example: \$6.5 million Outpatient NPR÷ 13,000 Adjusted Outpatient Visits = \$500 OP NPR per Adjusted Outpatient Visit



Outpatient Intensity Adjustment Weighting Methodology Options

Both approaches below would use established methodologies for calculating Outpatient Intensity Adjustment and use data in the Healthcare Payments Database (HPD).

OPTION 1

Ambulatory Payment Classification (APC) Weights

 Calculates the relative resource needs for hospital outpatient services under the Outpatient Prospective Payment System (OPPS) 3M[™] Enhanced Ambulatory Patient Grouping (EAPGs)

OPTION 2

- EAPGs offer more granularity in measurement of intensity
- Available by payer type and referenced to a full patient population (i.e., not only Medicare)



Considerations of Methodology Options

OPTION 1

Ambulatory Payment Classification (APC) Weights

- Most efficient option for applying Medicare's APC Relative Weights
- Publicly available and maintained by Medicare
- Since the methodology is maintained by Medicare, it may not best reflect all patients/services e.g., maternity, children's hospitals
- Weights would be applied to claims in the HPD

OPTION 2

3M[™] Enhanced Ambulatory Patient Grouping (EAPGs)

- Used for Medi-Cal reimbursement
- Most robust option to account for resource intensity for all patients
- Emulates payer-specific grouping, pricing and payment policy; more accurately reflects commercial plans and services
- Proprietary; less transparency than Medicare groupers
- Weights would be applied to claims in the HPD


Applying the Weighting Methodology to the Outpatient Measure

Both options would use the HPD to generate an assessment of relative intensity of hospital outpatient care.

Process steps:

Step 1: Apply grouping software to each hospital's outpatient claims in the HPD.

Step 2: Sum relative weights across claims by hospital. Step 3: Produce a single outpatient weight for each hospital. Step 4: Multiply outpatient visits reported in Hospital Financial Data by the facility's average relative weight.



Applying OIA to Outpatient Services





3. Initial HPD Validation



HPD Validation Process Steps

In using the HPD we must ensure it is representative of hospital utilization. Given that we have hospital financials and inpatient case mix index (CMI) across multiple data sources, we can use these data to help validate the HPD.

Step 1	Step 2	Step 3	Step 4
Compare Financials	Calculate CMI in HPD	Calculate CMI in PDD	HPD/PDD Comparison
 Compare overall as well as facility spending in the HPD with the HAFDR; perform correlation analysis. 	 Calculate CMIs in the HPD for Commercial, Medi-Cal and Medicare. 	 Calculate CMIs from the PDD for Commercial, Medi-Cal and Medicare. 	 Compare HPD and PDD CMIs (overall, facility- wide and by payer); perform correlation analysis.



The HPD is a Representative Sample of Hospital Utilization

- The HPD represents approximately 80% of California's healthcare experience. Specifically, the HPD includes
 approximately:
 - Member information for 82% of California's total population and 89% of California's insured population.
 - o 90% of statewide emergency department visits.
 - 85% of inpatient admissions.
 - \circ 76-89% of office visits.
- Why not 100%? Not all patient populations or payments are included in the HPD (e.g., self-pay, the uninsured, most of the self-insured, and smaller commercial health plans with <40k covered lives).
- Looking across four years, it also appears the data available has the same aggregate revenue and utilization trends as reported in the HCAI financials.
- Why does this matter? It helps demonstrate the HPD data is sufficiently representative of the hospital data at the aggregate level in the HCAI financials to support the use case.



Additional Analytical HPD Validation Steps

Below are additional steps that are being pursued to validate the HPD for hospital measurement purposes, e.g., that it is representative in developing an intensity adjustment.

Validation Option	Overview	Considerations
Assess the distribution of patients by sex and age group	Comparison of the completeness and representativeness of the population in the HPD	Helps identify missing populations or underrepresented groups in HPD
Assess per unit charges	Assess the consistency and reasonableness of charge data across different services, providers, and payers in the HPD	Helps assess whether HPD adequately captures variation in healthcare costs across setting



Challenges Faced by All Payer Claims Databases (APCDs)

insurance

Potential Limitations	Ways to Address
 Nationally and in California, APCDs generally lack: Care delivered to non-state residents Care paid for by most self-funded plans Payments outside insurance (e.g., self-pay, uninsured) Some non-claims payments (e.g., supplemental payments, cost settlements from Medicare, and potentially capitated payments) Payments through workers compensation, auto insurance, and other third-party liability 	 These limitations can be overcome with additional data sources or methodological approaches. For example: Using pooled information for facilities with less data available in APCDs Weight information to account for systematic gaps



Hospital Measurement Approaches

Next Steps

- OHCA is working to finalize the data sources that it will use in the Outpatient Intensity Adjustment factor.
- This summer, OHCA will reconvene the Hospital Spending Measurement Workgroup to provide input on the Outpatient Intensity Adjustment factor, as well as considerations for measurement and reporting.
- OHCA will continue to provide updates to the Board, Advisory Committee, and the public.





Public Comment





Update on Cost and Market Impact Review Program

Brian Kearns, Assistant Chief Counsel OHCA Health System Compliance



CMIR Program April 2024 to April 2025





CMIR Program – One Year Later, April 2024 to April 2025

Type of Transaction	Number	Percentage
Skilled Nursing Facilities (SNFs)	6	37%
Laboratories	3	19%
Physician Organizations	3	19%
Health Plans (HPs)/HPs plus Physician Organizations and/or Hospital	3	19%
Federally Qualified Health Centers (FQHCs)	1	6%
Total	16	100%



Evaluation of Transactions that May Be Subject to OHCA Review

OHCA learns of transactions that may be subject to review, but were not submitted to OHCA, through:

- Tracking of public information.
- Working with other state agencies.
- Messages from public commenters.

OHCA gathers information about these transactions and evaluates if they meet OHCA's reporting requirements.

- For transactions that may meet the requirements, OHCA sends letters to the parties informing them of requirements and requesting further explanation.
- OHCA has identified and evaluated 13 transactions.
- Inquiry letters for one of the identified transactions resulted in a material change notice submission, with other submissions pending.

*The public can notify OHCA of transactions via the email for OHCA's Compliance Branch: cmir@hcai.ca.gov



Do you need to file notice with OHCA?







CMIR Program One Year Later: April 2024 to April 2025

Transaction Notices are available at:

https://hcai.ca.gov/affordability/ohca/assess-market-consolidation/materialchange-transaction-notices-mcn-and-cost-and-market-impact-review-cmir/

OHCA issued waivers for all transactions reviewed to date.

OHCA considers 9 factors in determining whether to issue a waiver or conduct a Cost and Market Impact Review for a transaction

Comparison – Massachusetts Health Policy Commission (since 2013) 180 transaction/6 Cost and Market Impact Reviews; Oregon Health Authority (March 2022) 51 transactions/5 Comprehensive Reviews



Sample Transaction Organization Chart – Fictitious Entities





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MCN Submitters	Transaction Summary	Submission Complete	Status
Quest Diagnostics Incorporated and Fresenius Medical Care Holdings, Inc.	Quest Diagnostics Incorporated will acquire laboratory assets and services from two of Fresenius Medical Care Holdings, Inc.'s subsidiaries, Spectra East, Inc. and Spectra Laboratories, Inc.	May 28, 2025	In Review
UCI Health and Premier Health Plan Services, Inc.	Pursuant to a Stock Purchase Agreement, The Regents, acting by and on behalf of UCI Health, propose to acquire 100% of the issued and outstanding shares of capital stock of Premier Health Plan Services, Inc.	May 22, 2025	In Review

4 additional transactions are in review for completeness and will be posted to website once material change notices are deemed complete.



MCN Submitters	Transaction Summary	Submission Complete	Status
Cambridge Sierra Holdings, LLC	Cambridge Sierra Holdings, LLC is the operator of Reche Canyon Regional Rehab Center, a skilled nursing facility located in Colton, California. The transaction will result in the sale of the skilled nursing facility's real property from RC Real Estate Investments, Inc. to 1350 Reche Road, LLC and transfer of operations to Cape Cod Bay Holdings, LLC.	May 14, 2025	In Review
Laboratory Corporation of America Holdings	Laboratory Corporation of America Holdings will acquire BioReference's laboratory testing businesses focused on oncology-related clinical testing services across the United States.	May 8, 2025	In Review



MCN Submitters	Transaction Summary	Submission Complete	Status
Madera SNF Operations LLC	Madera SNF Operations LLC is the licensee of Golden Madera Care Center, a skilled nursing facility located in Madera, California. The transaction will result in the sale of the skilled nursing facility's real property to Kopion Healthcare Holdings, LLC and transfer of operations to Madera Post Acute, LLC.	May 1, 2025	In Review
Crescent City Skilled Nursing, LLC	All real and personal property used in connection with the facility is being sold. Crescent City Skilled Nursing, LLC will transfer the operation of the facility to Crescent City Post Acute, LLC, and real estate ownership will transfer from The Roll Prop Co, LLC to 1280 Marshall LLC.	April 24, 2025	CMIR Waived (<i>May 27,</i> 2025)



MCN Submitters	Transaction Summary	Submission Complete	Status
Covenant Care California, LLC; Covenant Care Mission, Inc.; Covenant Care Long Beach, Inc.; Covenant Care Morgan Hill, LLC; Covenant Care Capitola, LLC; Covenant Care Encinitas, LLC; Covenant Care La Jolla, LLC; Covenant Care Courtyard, LLC; and Covenant Care Lodi, LLC.	Submitters will transfer the assets and operations of its respective facilities and assign rights and obligations under each facility's lease to a new operator or property owner.	April 24, 2025	In Review



MCN Submitters	Transaction Summary	Submission Complete	Status
Res-Care, Inc.	National Mentor Holdings, Inc. will acquire subsidiaries, equities, and assets from ResCare, an operator of intermediate care facilities for individuals with intellectual and developmental disabilities.	April 21, 2025	In Review
California Cancer Associates for Research and Excellence, Inc.	cCare will agree to employ current clinical employees of California Urology, Inc. As part of the transaction, cCare MSO, Inc. will also employ certain non-clinical employees of California Urology, Inc.	April 18, 2025	CMIR Waived <i>(May 30,</i> 2025)



MCN Submitters	Transaction Summary	Submission Complete	Status
West Coast Hospitals, Inc.	Lazer Holdings LLC will acquire the operations of a skilled nursing facility in Santa Cruz County from West Coast Hospitals, Inc. The real estate will transfer from Coast Health Services, LLC to Freedom Propco LLC.	April 7, 2025	In Review





Public Comment





Update on Behavioral Health Definition and Investment Benchmark

Margareta Brandt, Assistant Deputy Director Debbie Lindes, Health Care Delivery System Group Manager



Primary Care & Behavioral Health Investments

Statutory Requirements

- Measure and promote a sustained systemwide investment in primary care and behavioral health.
- Measure the percentage of total health care expenditures allocated to primary care and behavioral health and set spending benchmarks that consider current and historic underfunding of primary care services.
- **Develop benchmarks** with the intent to build and sustain infrastructure and capacity and shift greater health care resources and investments away from specialty care and toward supporting and facilitating innovation and care improvement in primary care and behavioral health.
- Promote improved outcomes for primary care and behavioral health.



Behavioral Health Spending Analysis



Background and Purpose

- HCAI's Healthcare Payments Data (HPD) program team analyzed claims data (2018-2023) to determine behavioral health spending based on a standardized methodology developed by the Milbank Memorial Fund
- This information provides OHCA with a preliminary understanding of baseline behavioral health spending, including mental health (MH) and substance use disorder (SUD) spending



Technical Specifications for a Standardized State Methodology to Measure Behavioral Health Clinical Spending

By Vinayak Sinha and Janice Bourgault

August 2024

Introduction

Background

States are facing an unprecedented rise in the rates of behavioral health conditions. To address this health crisis, state policymakers are increasingly focused on identifying ways to improve access to high-quality behavioral health care, including defining and tracking how much payers spend to treat behavioral health conditions. Understanding how much is spent and on what services is the first step to knowing if spending is sufficient to support a growing need. Several states plan to use the data to set targets for how much payers should spend on behavioral health clinical services.

Purpose

In April 2024, the Milbank Memorial Fund (Milbank) in collaboration with Freedman HealthCare (FHC) published <u>Recommendations for a Standardized State Methodology</u> to <u>Measure Clinical Behavioral Health Spending</u>. These recommendations were developed with input from an Advisory Group of state behavioral health leaders and subject matter experts. The FHC and Milbank teams used the Advisory Group recommendations to develop a <u>code set</u> (Appendix A) to support more standardized measurement of behavioral health spending across states.

This document provides technical specifications to support states in implementing the code set. Informed by stakeholder feedback, the specifications provide a base for



HPD Data Analysis – Methodology Details

- HPD spending analysis presented here is limited to the Commercial market
- Spending analysis was performed on claims data with associated spending in the HPD
- Covered California and CalPERS conducted similar analyses with their data
- Results presented today are preliminary



Process Map for Identifying Behavioral Health (BH) Claims



CATEGORIZING BH Service Subcategory, Yes BH defined by place of service, Claim revenue, and service codes? **Inpatient Facility** • Long-Term Care **ED/Observation Facility** • **Outpatient Facility** • **Residential Care** • **Mobile Services** • **Inpatient Professional** • **ED/Observation Professional** • **Outpatient Professional Primary** • Care **Outpatient Professional Non-Primary Care**

Other BH Services



Note: All spending will be categorized as either MH or SUD

DEFINING

The Milbank Memorial Fund, April 2024. Recommendations for a Standardized State Methodology to Measure Clinical Behavioral Health Spending. https://www.milbank.org/publications/recommendations-for-a-standardized-state-methodology-to-measure-clinical-behavioral-health-spending/



Proposed Reporting Categories and Service Subcategories

Reporting Categories	Service Subcategories	
	Community Based Mobile Clinic Services	
Outpatiant/Community Recod*	Outpatient Professional Primary Care	
Outpatient/Community Based*	Outpatient Professional Non-Primary Care	
	Outpatient Facility	C
Emorgonov Doportmont	Emergency Department / Observation; Facility (no inpatient admission)	r (
Emergency Department	Emergency Department / Observation; Professional (no inpatient admission)	f
Innotiont	Inpatient; Facility	ł
Inpatient	Inpatient; Professional	k
Long-Term Care and	Long-term Care	k
Residential	Residential Care	C
Other	Other Behavioral Health Services	
Pharmacy	Mental Health (MH) Prescription Drug Treatments Substance Use Disorder (SUD) Prescription Drug Treatments	

These categorizations may change as OHCA develops the final behavioral health investment benchmark and begins data collection.

*Potential behavioral health investment benchmark includes spend in this category.



Preliminary BH Spending Comparison: HPD Commercial, Covered CA, CalPERS 2021-2023





Note: Total claims spend includes medical and pharmacy claims spend.

Example: Massachusetts BH Spend as a % of TME 2022-2023



Source: Massachusetts Center for Health Information and Analysis. Primary Care and Behavioral Health Care (PCBH) Spending CY 2022 and CY 2023 Databook. <u>https://www.chiamass.gov/primary-care-and-behavioral-health-care-pcbh-expenditures</u>



Preliminary HPD Commercial In-Network Outpatient and Community-Based BH Spend 2018-2023



In-Network Outpatient and Community-Based Behavioral Health Spend

All Other Behavioral Health Spend



Annual Change in Commercial In-Network Outpatient and Community-Based Behavioral Health Spending: % of Total Claims Spend



Increases reflect relative rates of change in

- Spend for outpatient/ community-based behavioral health services (numerator), and
- Total claims spend (denominator).

Shows slower growth than when measured as PMPM increase (next slide).





Annual Change in Commercial In-Network Outpatient and Community-Based Behavioral Health Spending: PMPM



- Increases reflect rate of change in spend for outpatient/communitybased behavioral health services not due to membership changes.
- Change in total claims spend is not a factor in this measure.



Preliminary analysis of HPD data. Note: Dotted line represents average year over year change across all five years.
Behavioral Health Spending in the Commercial Market by Service Subcategory

	2018	2019	2020	2021	2022	2023
Emergency Dept/Observation	5%	5%	4%	4%	4%	3%
Inpatient Facility	16%	15%	15%	13%	12%	10%
Inpatient Professional	1%	1%	1%	1%	1%	1%
Long-Term Care	0%	0%	0%	0%	0%	0%
Mobile Services	0%	0%	0%	0%	0%	0%
Other	8%	6%	6%	7%	7%	7%
Outpatient Facility Non-Primary Care	7%	7%	7%	7%	7%	7%
Outpatient Professional Non-Primary Care	33%	37%	39%	38%	38%	43%
Outpatient Professional Primary Care	2%	2%	2%	2%	2%	2%
Residential Facility	4%	6%	7%	7%	8%	9%
Pharmacy	23%	21%	18%	21%	20%	18%
Total Claims Spend	\$3,095	\$3,281	\$3,408	\$4,262	\$4,662	\$5,114
In millions of dollars						

In millions of dollars

Preliminary analysis of HPD data.



Behavioral Health Spending in the Commercial Market by Service Subcategory, 2023



74 OHCA Office of Health Care Affordability Department of Health Care Affordability

Preliminary analysis of HPD data.

Potential Additional Analyses

This analysis provides a preliminary understanding of baseline behavioral health spending but does not answer questions about the drivers of this spending.

OHCA is considering conducting supplemental analyses to better understand drivers of in-network, outpatient and communitybased behavioral health spend. Examples include:

- Are particular services or diagnoses driving the trend?
- Is it driven more by increases in price or utilization?
- What is the variation in spending and growth in spending across payers?



Workgroup and Board Feedback on Data Presentation

- Appreciated seeing data on behavioral health spend and year-over-year changes in the benchmark category for the commercial market to ground the benchmark discussion.
- Some were surprised by the level of 2023 spend and continued growth since 2018; others were not.
- Data raised additional questions: what factors are driving the trends, how behavioral health spending varies across payers and purchasers, interest in understanding contribution of capitation to overall spending.
- Interest in expanding HPD analysis to include Medi-Cal.



Behavioral Health Investment Benchmark Proposal



What is Included in the Proposed Benchmark?



Outpatient/Community-Based Service Claims Subcategories:

- Community Based Mobile Clinic Services
- Outpatient Professional PC
- Outpatient Professional Non-PC
- Outpatient Facility

Non-claims payments in other Expanded Framework categories:

A: Population Health and Practice Infrastructure Payments

- **B:** Performance Payments
- D: Capitation Payments (outpatient/community-based

service subcategories only)



Other OHCA Benchmarks

Health Care Spending Growth Target	 3.5% in 2025 and 2026 3.2% in 2027 and 2028 3.0% in 2029 and beyond
APM Adoption	 Biannual improvement goals by payer type By 2034: 95% for Commercial HMO and Medicare Advantage; 75% for Medi-Cal; 60% for Commercial PPO
Primary Care Investment	 For each payer, 0.5 to 1.0 percentage points per year as percent of TME By 2034, 15% of TME for all payers

- Combine incremental and longterm goals.
- Acknowledge payers' different starting points and capacity for short-term improvement.
- Allow for adjustment as picture becomes clearer with more data
- Set a long-term vision aligned with state policy goals.



Benchmark Proposal from May Workgroup

Benchmark Phase	Approach
Phase 1: 2025-2029	 Each payer is required to increase per-member, per-month spending on in-network outpatient and community-based behavioral health care by a set percentage for the performance years (PY) 2026-2029. Set percentage informed by Covered CA, CalPERS, and HPD data.
	 Baseline is individual payer's spending in PY 2025, by line of business (commercial, Medicare Advantage).
Phase 2: 2030-2034	 In 2029, use PY 2027 data to reset annual improvement percentages. Consider a long-term spending benchmark across all payers for 2034, aligned with timeframe for primary care investment and alternative payment model adoption benchmarks. Incorporate benchmarks for Medi-Cal developed in collaboration with DHCS.



May Workgroup Feedback on Benchmark Proposal

- Support for iterative, phased approach, to learn from experience and additional analysis.
- Reservations about the benchmark as proposed:
 - Interest in knowing more about past trends, including drivers of growth and year-to-year volatility.
 - Want clarity that the benchmark would support equity and access; there are many focused behavioral health programs outside of claims, suggesting a more "holistic" approach.
 - Concerns about setting a specific target for year-over-year growth due to unknown payerspecific starting points and lack of knowledge on "appropriate" level of spend.
 - More consideration required for how Medi-Cal will be phased into the benchmark, particularly payments for Specialty Mental Health services.
 - Suggestion to focus benchmark more narrowly to integrated behavioral health in primary care.



OHCA Recommendation to Board

Recommendation

Behavioral Health Investment Benchmark:

Set in spring 2028 for performance year (PY) 2029 onwards based on OHCA data collection, while also conducting further analysis on HPD data and evaluating the impact of recent behavioral health policy efforts.

Behavioral Health Spending Measurement:

Collect and analyze behavioral health data from payers for PY 2024-2026.

Considerations

- More time to learn from data submitted by payers for this measurement purpose before setting benchmark.
- Also allows for identification and resolution of challenges with data submission process and measurement definitions.
- Benchmark's influence on policy goals delayed by at least two years.



Board Feedback on Benchmark Recommendation

- Suggestion to revise recommendation and revisit the benchmark in 2026.
 - "Measurement only" until 2028 seems too long.
 - Continue to conduct HPD analysis over the next year; evaluate whether additional information is sufficient to inform setting a benchmark in 2026.
 - $\circ~$ If still uncertain in 2026, revisit in 2027.
- Important to incorporate county-based Specialty Mental Health Services sooner rather than later.
- Interest in summarizing the programs and funding supporting behavioral health transformation across the state.
- Interest in learning from other states' experiences with behavioral health spending measurement and benchmarking.
- Caution about overestimating capitation attributable to behavioral health.



Recommended Next Steps for Behavioral Health Spending Measurement

- June Workgroup meeting: present updates on benchmark recommendation; review feedback on code set for defining behavioral health claims.
- July Workgroup meeting: finalize definitions and code set, including Behavioral Health in Primary Care module.
- July (or August) Board meeting: present definitions and code set, distribute for public comment.
- August Workgroup meeting: wrap up behavioral health definition and measurement.
- September Advisory Committee meeting: present definitions and code set, review public comment.





- What are your reactions to the behavioral health spending data presented and to the feedback from the Workgroup and the Board?
- What are your thoughts about OHCA's recommended measurementfirst approach?





Public Comment





Baseline Report Briefing

Vishaal Pegany, Deputy Director CJ Howard, Assistant Deputy Director Andrew Feher, Research and Analysis Group Manager



Background on Data Collection Engagement

- Starting in September 2022, OHCA facilitated multiple technical workgroups with data submitters to address reporting questions, clarify specifications, and provide technical assistance throughout the submission process.
- Through Summer 2024, OHCA accepted and reviewed test submissions in advance of the formal submission window to ensure system readiness and troubleshoot data formatting issues.
- In Summer/Fall 2024, OHCA performed data validation and engaged directly with submitters to resolve discrepancies, clarify anomalies, and support resubmissions as needed.
- In November/December 2024, OHCA held individual "payer preview" meetings with all submitters to review preliminary results, ensure accuracy, and provide transparency regarding how their data would be reflected in the final report.
- For Medi-Cal spending, OHCA has continually collaborated with the Department of Health Care Services (DHCS) to collect, review, and validate managed care organization (MCO) data submitted through the state's Medical Loss Ratio (MLR) template.
- OHCA also acquired CMS reports that were used to generate administrative cost and profit figures.



This graphic provides a reminder of how OHCA defines Total Health Care Expenditures (THCE) as composed of Total Medical Expense (TME)—which includes claims payments, non-claims payments and member cost sharing—plus health plan administrative costs and profits. These components form the foundation of OHCA's baseline report and spending target monitoring.





The report presents results at both the statewide and market levels, as shown here. Each major market— Medi-Cal (orange), Medicare (purple), Commercial (green), and Other (gray)—is color-coded and further broken out by coverage type to reflect how data are analyzed and reported.





Changes in THCE

- Between 2022 and 2023, THCE changed as follows for the three major markets: Commercial spending grew 5.8%, Medicare (non-dual) spending grew 6.0%, and Medi-Cal spending grew 6.5%.
- Total health care expenditures per member per year (PMPY) growth for Medi-Cal and Medicare (including duals) averaged 2.9% and 5.4%, respectively, compared with an average of 6.4% for Commercial payers.
- When aggregating market level spending with other state and federal health care program spending, statewide THCE totaled \$377.6 billion in 2022 and \$408.6 billion in 2023, an increase of \$31.0 billion or 8.2%.
- On a per capita basis (THCE divided by California's population), total health care expenditures were \$9,676 in 2022 and \$10,847 in 2023, an increase of \$811 or 8.4%.

Changes in TME

- Growth in spending varied across markets, payers, regions, and service categories between 2022 and 2023.
- Total medical expenses (TME) PMPY growth among Medi-Cal and Medicare (including duals) markets averaged 1.2% and 6.1%, respectively, compared with an average of 5.0% for Commercial.



Consumer Affordability – Premiums and Deductibles Continue to Outpace Household Income Growth

Over the past 20 years, the financial burden on California workers with private coverage—driven by rising deductibles and their share of premiums—has grown faster than total premiums and median household income, highlighting a persistent affordability challenge.





Statewide Total Health Care Expenditures (THCE):



- Statewide THCE were \$377.6 billion in 2022 and \$408.6 billion in 2023, an increase of \$31.0 billion or 8.2%.
- On a per capita basis (THCE divided by California's population), the expenditures were \$9,676 in 2022 and \$10,847 in 2023, an increase of \$811 or 8.4%.



THCE by Market (in billions):



- Commercial spending was \$120.8 billion in 2022 and \$127.8 billion in 2023, an increase of \$6.9 billion or 5.8%. It captured about 31% of the 2023 statewide THCE.
- Medicare (excluding Duals Eligibles*) spending was \$106.3 billion in 2022 and \$112.6 billion in 2023, an increase of \$6.4 billion or 6.0%. In 2023, its share represented about 28% of statewide THCE.
- Medi-Cal spending was \$125.9 billion in 2022 and \$134.1 billion in 2023, an increase of \$8.2 billion or 6.5%. Its share was just below 33% of statewide THCE.
- Dual Eligibles in Medicare Advantage plans and D-SNPs* represented about 2% of statewide THCE, but its spending grew more than 35% from \$6.5 billion in 2022 to \$8.8 billion in 2023, an increase of \$2.3 billion.

* Dual Eligibles are individuals who qualify for both Medicare and Medi-Cal benefits. Dual Eligible Special Needs Plans (D-SNPs) are specialized Medicare Advantage plans designed to deliver tailored care to a subgroup of Dual Eligibles.



THCE PMPY (Per Member Per Year) by Market:



- Commercial THCE PMPY was \$6,966 in 2022 and \$7,409 in 2023, an increase of \$443 or 6.4%.
- For Medicare (including duals), THCE PMPY was \$17,879 in 2022 and \$18,851 in 2023, an increase of \$972 or 5.4%.
- Medi-Cal THCE PMPY was \$8,343 in 2022 and \$8,586 in 2023, an increase of \$243 or 2.9%.



Total Medical Expense (TME) PMPY by Market:



- TME PMPY for the Commercial market was \$6,503 in 2022 and \$6,829 in 2023, an increase of \$326 or 5.0%.
- For Medicare (including duals), the figure was \$17,437 in 2022 and \$18,501 in 2023, an increase of \$1,064 or 6.1%.
- Medi-Cal TME PMPY was \$7,926 in 2022 and \$8,021 in 2023, an increase of \$95 or 1.2%.





Commercial Medi-Cal Managed Care Medicare Advantage Administrative Cost and Profit

- **Commercial** administrative costs and profits PMPY spending accounted for 8% of Commercial THCE in 2023, up from 7% in 2022.
- Medi-Cal Managed Care administrative costs and profits PMPY spending accounted for 15% of Medi-Cal Managed Care THCE in 2023, up from 13% in 2022.
- Medicare Advantage administrative costs and profits PMPY spending accounted for 4% of Medicare Advantage THCE in 2023, down from 6% in 2022.



Commercial: Market Share and TME PMPY Growth by Payer

Commercial Payers	2023 Market share
Kaiser	41.2%
Blue Shield of CA	15.6%
Anthem Blue Cross	14.3%
UnitedHealthcare	8.1%
Aetna	7.3%
Cigna	7.1%
Centene / Health Net	2.9%
LA Care	1.0%
Sharp	0.8%
Western Health Advantage	0.6%
Sutter	0.6%
Molina	0.3%
Valley Health Plan	0.3%
Total members	17,243,069





Medicare Advantage: Market Share and TME PMPY Growth by Payer:





Medi-Cal Managed Care: Market Share and TME PMPY Growth by Payer:

Medi-Cal Payers	2023 Market Share																								
LA Care	19.1%																						46.1%		
Centene / Health Net	15.3%																						Y		
Inland Empire Health Plan	11.8%																								
Anthem Blue Cross	7.6%																								
CalOptima	6.8%																								
Partnership Health Plan of CA	4.9%			21.0%															19.1%						
Molina	4.0%				14.1%								15.3%	12.7%		16.3%			$\mathbf{\mathbf{\nabla}}$					11.3%	
CalViva	3.4%								7.7%					Y	10.3%					8.1%				11.3%	7
Health Plan of San Joaquin	3.2%	5.5%	4.1%				1.8%		$\mathbf{\mathbf{\nabla}}$		0.8%						4.6%			-	4.1%	2.2%			
Central Coast Alliance	3.0%							-0.8%		-1.9%	0.0 %	-2.3%			1	1				1					-3.5%
Community Health Group	2.7%					-7.2%												-10.3%							
Kern Health Systems	2.6%	(h)	m.	0					_	Ŧ	0	0	-	÷	~	0	~			0	æ	1	~	~	-
Alameda Alliance	2.5%	Care	Aetna	ance	SSO	Į C/	tima	Viva	CenCal	Ne	ance	dno	olar	oas	quir	ateo	olar	ser	ems	Care	Molina	ſ Ċ	olar	Plar	SCAN
Santa Clara Family Health Plan	2.3%) pe	Ā	Alameda Alliance	Anthem Blue Cross	Shield of CA	CalOptima	CalViva	Cel	/ Health Net	Central Coast Alliance	Community Health Group	Costa Health Plan	Gold Coast	San Joaquin	San Mateo	Empire Health Plan	Kaiser	Systems	LA (Ĕ	Plan of CA	San Francisco Health Plan	lth	Š
Contra Costa Health Plan	1.9%	Jag		da	Blue	hiel	Са			He	ast	ealtl	Неа	Gol	an	Saı	Неа					Pla	Неа	Неа	
Gold Coast	1.8%	Maı		ame	E L	e S				ne /	õ	Ϋ́Η	sta I		of S	ן of	ire		Kern Health			alth	8	ily I	
CenCal	1.6%	Cal		Ala	nthe	Blue				Centene	itral	unit	õ		an	Plar	dm		ц			He	ncis	am	
Kaiser	1.6%	di-(A					S	Cen	nmu	Contra		Health Plan	Health Plan	ЦШ		Ke			hip	Frai	lra F	
San Francisco Health Plan	1.3%	Me									0	Cor	Cor		ealt	Неа	Inland					slers	an	Cla	
Health Plan of San Mateo	1.1%	Total Medi-Cal Managed Care											_		Ĭ	_	_					Partnership Health	S	Santa Clara Family Health Plan	
Blue Shield of CA	1.1%	F																				ц.		Sa	
Aetna	0.5%																								
SCAN	0.1%																								
Total members	14,106,699																								



TME PMPY Growth by Spending Category



- Statewide TME PMPY increased 6.2% in 2023. Retail pharmacy (12.0%), professional services (7.6%), and capitation (7.0%) had the highest growth rates among service categories.
- The largest dollar contributors to total statewide PMPY growth were retail pharmacy, capitation and hospital outpatient services, accounting for 75% of the overall increase.



2022-2023 Baseline Report Market TME PMPY Growth by Spending Category Commercial

- TME PMPY grew from \$6,503 in 2022 to \$6,829 2023 an increase of \$326 or 5.0%
- Retail pharmacy increased by \$117 which is 36% of the growth
- Hospital outpatient spending increased by \$94 which is 29% of the growth

Medicare Advantage (Non-Duals)

- TME PMPY grew from \$15,139 to \$15,679 an increase of \$540 or 3.6%
- Retail pharmacy increased by \$224 which is 42% of the growth
- Capitation increased by \$202 which is 37% of the growth

Medicare Fee-for-Service

- TME PMPY grew from \$18,924 to \$20,301 an increase of \$1,377 or 7.3%
- Retail pharmacy increased by \$410 which is 30% of the growth
- Professional services increased \$379 which is 28% of the growth



Claims and Capitation* PMPY by Region:

- 2023 PMPY values (left) are shown alongside 2022–2023 growth rates (right) to highlight that regions with higher baseline spending do not consistently exhibit the highest growth.
- Aside from a select SPA within Los Angeles County, PMPY spending tends to be higher in Northern California and lower in Southern California.



*Data is limited to claims and capitation spending, which can be attributed to individual members and geographic regions. Non-claims payments, typically made as lump sums to providers, cannot be reliably linked to specific members or locations. **PMPY= Per Member Per Year



Baseline Report

The Accompanying Data Book: Link

Health Care Cost Growth Trends in California, 2022-2023 2025 Health Care Cost Growth Target Baseline Report - Databook *Published June 12, 2025*

This databook provides the detailed state and market level data underlying the 2025 Health Care Cost Growth Target Baseline Report Please contact ohca@hcai.ca.gov with any questions.

Workbook Tabs	Description
THCE Statewide	Total Health Care Expenditures (THCE) Statewide, 2022-2023
THCE Comm	THCE Commercial Market, 2022-2023
THCE Mcare	THCE Medicare Market, 2022-2023
THCE MCal	THCE Medicaid Market, 2022-2023
THCE ACP	THCE Administrative Costs and Profits by Market Sector, 2022-2023
THCE Other	THCE Other Spending, 2022-2023
TME StatewideServCat TME Comm ServCat TME Mcare ServCat	Total Medical Expenses (TME) Spending by Service Category, Statewide TME Spending by Service Category, Commercial TME Spending by Service Category, Medicare
TME Region	Total Medical Expenses (TME) by Region
TME Submitter	Total Medical Expenses (TME) by Submitter

The Data Book includes descriptive statistics featured in the Baseline Report as well as demographically adjusted TME growth PMPY by payer and market category.





General Public Comment

Written public comment can be emailed to: <u>ohca@hcai.ca.gov</u>

To ensure that written public comment is included in the posted advisory committee materials, e-mail your comments at least 3 business days prior to the meeting.



Next Advisory Committee Meeting:

September 22, 2025 10 am

Location: 2020 West El Camino Ave, Conference Room 900, Sacramento, CA 95833





Adjournment





Appendix



Payment to Cost Ratio (PTCR) Coding Correction

After the recalculation of PTCR with inclusion of all revenue centers, out of 1832 hospital-level observations:

- 329 observations (18%) had a change in PTCR
- 262 observations (14%) had a change of 2 percentage points or less
- Overall, the differences ranged from -25 to 13 percentage points.

Percentage Point Change in PTCR	Number of observations
[-25, -3]	30
[-2, 2]	262
[3, 13]	37
Total	329



Pooled Commercial to Medicare Payment to Cost Ratio for Repeat Outlier Hospitals, 2018-2022

- The table shows the pooled average PTCR that had previously been reported compared to the updated PTCR that includes all revenue centers.
- Overall, the differences ranged from 0 to 9 percentage points.

Hospital	Previous PTCR	Updated PTCR
All Other Comparable Hospitals	200%	198%
11 High-Cost Hospitals	350%	348%
Barton Memorial Hospital	773%	773%
Community Hospital of The Monterey Peninsula	353%	354%
Doctors Medical Center - Modesto	347%	348%
Dominican Hospital	331%	331%
Goleta Valley Cottage Hospital	383%	383%
Marshall Medical Center	288%	288%
Northbay Medical Center	269%	260%
Salinas Valley Memorial Hospital	475%	475%
Santa Barbara Cottage Hospital	305%	305%
Stanford Health Care	340%	338%
Washington Hospital - Fremont	359%	358%



Percentage Point Change in Commercial to Medicare Payment to Cost Ratio

Hospital	2018	2019	2020	2020 2021		Pooled Avg 2018-22
All Other Comparable Hospitals	0	0	0	0	0	-2
11 High-Cost Hospitals	-1	0	-1	0	-1	-2
Barton Memorial Hospital	0	0	0	0	0	0
Community Hospital of The Monterey Peninsula	-1	2	1	1	0	1
Doctors Medical Center - Modesto	1	1	1	1	0	1
Dominican Hospital	0	1	0	1	1	0
Goleta Valley Cottage Hospital	0	0	0	0	0	0
Marshall Medical Center	0	0	0	0	0	0
Northbay Medical Center	-11	-11	-11	-6	-5	-9
Salinas Valley Memorial Hospital	0	0	0	0	0	0
Santa Barbara Cottage Hospital	0	0	0	0	0	0
Stanford Health Care	-2	0	-2	-1	-1	-2
Washington Hospital - Fremont	-2	-2	-1	0	-1	-1



Corrected Commercial to Medicare Payment to Cost Ratio

Hospital	2018	2019	2020	2021	2022	Pooled Avg 2018-22
All Other Comparable Hospitals	202%	199%	200%	190%	197%	198%
11 High-Cost Hospitals	327%	365%	355%	344%	351%	348 %
Barton Memorial Hospital	409%	888%	981%	776%	942%	773%
Community Hospital of The Monterey Peninsula	238%	437%	353%	363%	369%	354%
Doctors Medical Center - Modesto	326%	372%	343%	325%	372%	348%
Dominican Hospital	355%	314%	336%	316%	334%	331%
Goleta Valley Cottage Hospital	368%	391%	398%	370%	384%	383%
Marshall Medical Center	266%	302%	306%	297%	267%	288%
Northbay Medical Center	385%	279%	318%	168%	160%	260%
Salinas Valley Memorial Hospital	405%	457%	461%	556%	501%	475%
Santa Barbara Cottage Hospital	293%	300%	310%	310%	311%	305%
Stanford Health Care	326%	335%	339%	351%	340%	338%
Washington Hospital - Fremont	347%	392%	352%	328%	363%	358%



Target Value for the 7 Identified High-Cost Hospitals Using Updated PTCR Calculation

Weighted Average Commercial Inpatient NPR per CMAD of High-Cost Hospitals (A)	Weighted Avg Commercial Inpatient NPR per CMAD All Other Hospitals (B)	Commercial Inpatient NPR Per CMAD Cost Relativity (C)=(A/B)	Combined Cost Relativity (G)=(C+F)/2	Statewide Target fo performat (H	or each nce year	Recommended High-Cost Target Values by performance year (I)=(H/G)
\$40,400	\$20,300	2.0		2026	3.5%	1.8%
Weighted Average Commercial to Medicare Payment to Cost Ratio(PCTR) of High-Cost Hospitals (D)	Weighted Average Commercial to Medicare PTCR All Other Hospitals (E)	PTCR Cost Relativity (F)=(D/E)	1.9	2027 & 2028	3.2%	1.7%
351%	198%	1.8		2029	3.0%	1.6%

